

FINANCIAL REPORT FOR THE
NINE MONTHS ENDED 30 SEPTEMBER 2017
The Bank of N.T. Butterfield & Son Limited



Butterfield



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The Bank of N.T. Butterfield & Son Limited
Consolidated Balance Sheets (unaudited)
(In thousands of US dollars, except share and per share data)

	As at	
	30 September 2017	31 December 2016
Assets		
Cash and demand deposits with banks - Non-interest bearing	90,520	110,741
Demand deposits with banks - Interest bearing	304,322	326,437
Cash equivalents - Interest bearing	1,150,680	1,664,473
Cash due from banks	1,545,522	2,101,651
Securities purchased under agreement to resell	209,595	148,813
Short-term investments	208,177	519,755
Investment in securities		
Trading	6,700	6,313
Available-for-sale	3,327,935	3,332,738
Held-to-maturity (fair value: \$1,278,210 (2016: \$1,046,828))	1,278,152	1,061,103
Total investment in securities	4,612,787	4,400,154
Loans		
Loans	3,706,091	3,614,725
Allowance for credit losses	(41,990)	(44,247)
Loans, net of allowance for credit losses	3,664,101	3,570,478
Premises, equipment and computer software	164,342	167,773
Accrued interest	25,629	22,780
Goodwill	21,353	19,622
Intangible assets	40,037	42,289
Investments in associates and equity method	13,728	13,482
Other real estate owned	12,272	14,199
Other assets	60,839	82,549
Total assets	10,578,382	11,103,545
Liabilities		
Customer deposits		
Bermuda		
Non-interest bearing	1,752,084	1,733,684
Interest bearing	3,390,642	4,213,417
Non-Bermuda		
Non-interest bearing	619,003	651,329
Interest bearing	3,632,915	3,411,423
Total customer deposits	9,394,644	10,009,853
Bank deposits		
Bermuda	366	344
Non-Bermuda	12,451	23,452
Total deposits	9,407,461	10,033,649
Employee benefit plans	140,436	139,967
Accrued interest	2,828	2,143
Other liabilities	108,242	100,044
Total other liabilities	251,506	242,154
Long-term debt	117,000	117,000
Total liabilities	9,775,967	10,392,803
Commitments, contingencies and guarantees (Note 10)		
Shareholders' equity		
Common share capital (BMD 0.01 par; authorised voting ordinary shares 2,000,000,000 and non-voting ordinary shares 6,000,000,000 issued and outstanding: 54,675,192 (2016: 53,284,872))	547	533
Additional paid-in capital	1,152,456	1,142,608
Accumulated deficit	(226,914)	(287,677)
Less: treasury common shares, at cost: nil (2016: 2,066)	—	(42)
Accumulated other comprehensive loss	(123,674)	(144,680)
Total shareholders' equity	802,415	710,742
Total liabilities and shareholders' equity	10,578,382	11,103,545

The accompanying notes are an integral part of these consolidated financial statements.

The Bank of N.T. Butterfield & Son Limited
Consolidated Statements of Operations (unaudited)
(In thousands of US dollars, except per share data)

	Three months ended		Nine months ended	
	30 September 2017	30 September 2016	30 September 2017	30 September 2016
Non-interest income				
Asset management	6,336	5,596	18,125	15,075
Banking	10,795	9,670	31,779	28,357
Foreign exchange revenue	7,561	6,474	23,404	23,222
Trust	10,949	11,585	33,592	32,533
Custody and other administration services	2,046	2,300	5,980	6,850
Other non-interest income	546	641	2,594	2,647
Total non-interest income	38,233	36,266	115,474	108,684
Interest income				
Interest and fees on loans	47,912	47,282	137,869	142,017
Investments <i>(none of the investment securities are intrinsically tax-exempt)</i>				
Trading	—	—	—	1,558
Available-for-sale	16,275	13,350	48,211	38,527
Held-to-maturity	9,232	5,599	26,667	16,054
Deposits with banks	4,583	2,602	12,523	6,191
Total interest income	78,002	68,833	225,270	204,347
Interest expense				
Deposits	2,486	2,695	7,948	9,220
Long-term debt	1,258	1,134	3,675	3,339
Securities sold under repurchase agreements	—	6	—	118
Total interest expense	3,744	3,835	11,623	12,677
Net interest income before provision for credit losses	74,258	64,998	213,647	191,670
Provision for credit losses	661	(307)	487	(5,271)
Net interest income after provision for credit losses	74,919	64,691	214,134	186,399
Net trading gains (losses)	102	71	387	840
Net realised gains (losses) on available-for-sale investments	2,468	(3)	4,246	(81)
Net gains (losses) on other real estate owned	(132)	(117)	74	(426)
Net other gains (losses)	(683)	673	(743)	(117)
Total other gains (losses)	1,755	624	3,964	216
Total net revenue	114,907	101,581	333,572	295,299
Non-interest expense				
Salaries and other employee benefits	37,444	42,365	110,823	105,790
Technology and communications	13,240	14,373	39,578	42,958
Professional and outside services	6,900	4,057	19,231	13,485
Property	5,114	5,356	15,387	15,498
Indirect taxes	4,618	4,235	13,319	11,630
Marketing	906	871	4,238	2,795
Amortisation of intangible assets	1,049	1,151	3,155	3,486
Restructuring costs	388	564	1,462	5,723
Other expenses	3,971	4,352	12,757	12,639
Total non-interest expense	73,630	77,324	219,950	214,004
Net income before income taxes	41,277	24,257	113,622	81,295
Income tax expense	(186)	(209)	(624)	(713)
Net income	41,091	24,048	112,998	80,582
Cash dividends declared on preference shares	—	(3,657)	—	(10,931)
Preference shares guarantee fee	—	(462)	—	(1,371)
Net income attributable to common shareholders	41,091	19,929	112,998	68,280
Earnings per common share				
Basic earnings per share	0.75	0.41	2.09	1.45
Diluted earnings per share	0.74	0.41	2.04	1.42
Dividend per share	0.32	0.10	0.96	0.30

The accompanying notes are an integral part of these consolidated financial statements.

The Bank of N.T. Butterfield & Son Limited
Consolidated Statements of Comprehensive Income (unaudited)
(In thousands of US dollars)

	Three months ended		Nine months ended	
	30 September 2017	30 September 2016	30 September 2017	30 September 2016
Net income	41,091	24,048	112,998	80,582
Other comprehensive income (loss), net of taxes				
Net change in unrealised gains and losses on translation of net investment in foreign operations	1,098	(770)	2,243	(5,207)
Accretion of net unrealised (gains) losses on held-to-maturity investments transferred from available-for-sale investments	21	21	109	(124)
Net change in unrealised gains and losses on available-for-sale investments	4,697	(2,146)	16,046	27,176
Employee benefit plans adjustments	847	(460)	2,608	(1,477)
Other comprehensive income (loss), net of taxes	6,663	(3,355)	21,006	20,368
Total comprehensive income	47,754	20,693	134,004	100,950

The accompanying notes are an integral part of these consolidated financial statements.

The Bank of N.T. Butterfield & Son Limited
Consolidated Statements of Changes in Shareholders' Equity (unaudited)

	Nine months ended			
	30 September 2017		30 September 2016	
	Number of shares	In thousands of US dollars	Number of shares	In thousands of US dollars
Common share capital issued and outstanding				
Balance at beginning of period	53,284,872	533	47,293,253	473
Retirement of shares	—	—	(2,393)	—
Issuance of common shares	1,390,320	14	5,957,447	59
Balance at end of period	54,675,192	547	53,248,307	532
Preference shares				
Balance at beginning/end of period	—	—	182,863	2
Additional paid-in capital				
Balance at beginning of period		1,142,608		1,225,344
Share-based compensation		5,225		13,464
Share-based settlements		289		(8,152)
Retirement of common shares		—		(45)
Cost of issuance of common shares		22		(5,417)
Issuance of common shares, net of underwriting discounts and commissions		4,313		131,540
Sale of treasury common shares		(1)		—
Balance at end of period		1,152,456		1,356,734
Accumulated deficit				
Balance at beginning of period		(287,677)		(368,618)
Net income for period		112,998		80,582
Common share cash dividends declared and paid, \$0.96 per share (2016 \$0.30 per share)		(52,235)		(14,025)
Cash dividends declared on preference shares, nil per share (2016: \$60.00 per share)		—		(10,931)
Preference shares guarantee fee		—		(1,372)
Balance at end of period		(226,914)		(314,364)
Treasury common shares				
Balance at beginning of period	2,066	(42)	924,031	(16,350)
Purchase of treasury common shares	—	—	97,053	(1,588)
Sale of treasury common shares	(380)	13	—	—
Share-based settlements	(1,686)	29	(558,686)	9,848
Fractional share payout	—	—	(2)	—
Balance at end of period	—	—	462,396	(8,090)
Accumulated other comprehensive income (loss)				
Balance at beginning of period		(144,680)		(90,497)
Other comprehensive income (loss), net of taxes		21,006		20,368
Balance at end of period		(123,674)		(70,129)
Total shareholders' equity		802,415		964,685

The accompanying notes are an integral part of these consolidated financial statements.

The Bank of N.T. Butterfield & Son Limited
Consolidated Statements of Cash Flows (unaudited)
(In thousands of US dollars)

Nine months ended

	30 September 2017	30 September 2016
Cash flows from operating activities		
Net income	112,998	80,582
Adjustments to reconcile net income to operating cash flows		
Depreciation and amortisation	37,893	38,600
Provision for credit (recovery) losses	(487)	5,271
Share-based payments and settlements	5,525	13,795
Net realised (gains) losses on available-for-sale investments	(4,246)	81
(Gain) loss on sale of premises and equipment	—	(8)
Net (gains) losses on other real estate owned	(74)	426
(Increase) in carrying value of investments in associates and equity method	(658)	(948)
Fair value adjustments of a contingent payment	—	895
Changes in operating assets and liabilities		
(Increase) decrease in accrued interest receivable	(2,562)	(3,566)
(Increase) decrease in other assets	23,331	(13,222)
Increase (decrease) in accrued interest payable	550	303
Increase (decrease) in employee benefit plans and other liabilities	2,210	5,675
Cash provided by operating activities	174,480	127,884
Cash flows from investing activities		
(Increase) decrease in securities purchased under agreement to resell	(60,782)	(185,779)
Net (increase) decrease in short-term investments	314,524	(601,012)
Net change in trading investments	(387)	314,891
Available-for-sale investments: proceeds from sale	205,263	32,256
Available-for-sale investments: proceeds from maturities and pay downs	374,074	450,665
Available-for-sale investments: purchases	(569,001)	(1,666,666)
Held-to-maturity investments: proceeds from maturities and pay downs	83,765	49,127
Held-to-maturity investments: purchases	(303,352)	(60,484)
Net (increase) decrease in loans	(30,027)	91,123
Additions to premises, equipment and computer software	(12,828)	(6,461)
Proceeds from sale of other real estate owned	2,000	5,073
Dividends received on investments in associates and equity method	412	441
Cash disbursed for business acquisition	—	(9,033)
Cash provided by (used in) investing activities	3,661	(1,585,859)
Cash flows from financing activities		
Net increase (decrease) in demand and term deposit liabilities	(729,355)	632,563
Proceeds from issuance of common shares, net of underwriting discounts and commissions	13	131,600
Cost of issuance of common shares	—	(5,417)
Proceeds from loans sold under agreement to repurchase	—	5,152
Cost of repurchase of loans under agreement to repurchase	—	(5,152)
Common shares repurchased	—	(1,634)
Proceeds from stock option exercises	4,346	1,366
Cash dividends paid on common shares	(52,235)	(14,025)
Cash dividends paid on preference shares	—	(10,972)
Preference shares guarantee fee paid	—	(1,372)
Cash provided by (used in) financing activities	(777,231)	732,109
Net effect of exchange rates on cash due from banks	42,961	(78,235)
Net increase (decrease) in cash due from banks	(556,129)	(804,101)
Cash due from banks at beginning of period	2,101,651	2,288,890
Cash due from banks at end of period	1,545,522	1,484,789

The accompanying notes are an integral part of these consolidated financial statements.

Note 1: Nature of business

The Bank of N.T. Butterfield & Son Limited ("Butterfield", the "Bank" or the "Company") is incorporated under the laws of Bermuda and has a banking licence under the Banks and Deposit Companies Act, 1999 ("the Act"). Butterfield is regulated by the Bermuda Monetary Authority ("BMA"), which operates in accordance with Basel principles.

Butterfield is a full service bank and wealth manager headquartered in Hamilton, Bermuda. The Bank operates its business through six geographic segments: Bermuda, the Cayman Islands, and Guernsey, where its principal banking operations are located; and The Bahamas, Switzerland, and the United Kingdom, where it offers specialized financial services. Butterfield offers banking services, comprised of retail and corporate banking, and wealth management, which consists of trust, private banking, and asset management. In the Bermuda and Cayman Islands segments, Butterfield offers both banking and wealth management. In the Guernsey, Bahamas, and Switzerland segments, the Bank offers wealth management. In the United Kingdom segment, the Bank offers residential property lending.

On 16 September 2016, the Bank's common shares began to trade on the New York Stock Exchange under the symbol "NTB". On 21 September 2016, the Bank completed its offering of 5,957,447 common shares, at \$23.50 per share. The proceeds, net of the underwriting discounts and commissions, were \$131.6 million.

Note 2: Significant accounting policies

The accompanying unaudited interim consolidated financial statements of the Bank have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for interim financial information and should be read in conjunction with the Bank's audited financial statements for the year ended 31 December 2016.

In the opinion of Management, these unaudited interim consolidated financial statements reflect all adjustments (consisting principally of normal recurring accruals) considered necessary for a fair statement of the Bank's financial position and results of operations as at the end of and for the periods presented. The Bank's results for interim periods are not necessarily indicative of results for the full year.

The preparation of financial statements in conformity with US GAAP requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While Management believes that the amounts included in the unaudited interim consolidated financial statements reflect its best estimates and assumptions, actual results could differ from those estimates. The Bank's principal estimates include:

- Allowance for credit losses
- Fair value and impairment of financial instruments
- Impairment of long-lived assets
- Impairment of goodwill
- Employee benefit plans
- Share-based payments

On 1 January 2016, the Bank changed its financial statements' reporting currency from Bermuda dollars to United States ("US") dollars for all periods presented. Assets, liabilities, revenues and expenses denominated in Bermuda dollars are translated to US dollars at par.

The following accounting developments were either issued during the nine months ended 30 September 2017 or are accounting standards pending adoption:

In January 2017, the Financial Accounting Standards Board ("FASB") published Accounting Standards Update No. 2017-03 Accounting Changes and Error Corrections (Topic 250) and Investments - Equity Method and Joint Ventures (Topic 323) - Amendments to SEC Paragraphs Pursuant to Staff Announcement at the September 22, 2016 and November 17, 2016 EITF Meetings. The amendments in this update reflect the SEC Staff Announcement "Disclosure of the Impact that Recently Issued Accounting Standards Will Have on the Financial Statements of a Registrant When Such Standards Are Adopted in a Future Period (in accordance with Staff Accounting Bulletin [SAB] Topic 11.M)". It applies to ASU 2014-09 Revenue from Contracts with Customers (Topic 606), ASU 2016-02 Leases (Topic 842), and ASU 2016-13 Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. The amendments required by this ASU are reflected in the ASU discussions for 2014-09, 2016-02 and 2016-13 that are discussed in the following paragraphs.

In May 2014, the FASB and the International Accounting Standards Board ("IASB") issued converged final standards on revenue recognition. The FASB issued Accounting Standards Update No. 2014-09 Revenue from Contracts with Customers (Topic 606) ("ASU 2014-09"). The core principle of the new standards is that revenue is recognized when a customer obtains control of a good or service compared to the existing model that is based on the transfer of risks and rewards. As a result of the change, revenue could be recognized earlier or later than under current GAAP and in addition, the update could require extensive new disclosures. The effective date for this update is the same as for Accounting Standards Update No. 2015-14 Revenue from Contracts with Customers (Topic 606), Deferral of the Effective Date which defers the effective date of ASU 2014-09 by one year resulting in the effective date being fiscal years, and interim periods with in those fiscal years, beginning after 15 December 2017. Earlier application is permitted only as of annual reporting periods beginning after 15 December 2016, including interim reporting periods within that reporting period. The Bank has determined that this standard will affect non-interest income items that are fee generating but does not expect the impact to have a significant effect. The Bank plans to apply the modified retrospective method for initial transition.

In February 2016, the FASB published Accounting Standards Update No. 2016-02 Leases (Topic 842) which requires the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases under previous GAAP. This update is effective for public business entities for fiscal years, and interim periods with in those fiscal years, beginning after 15 December 2018. Early application is permitted. The Bank has determined that this standard will have an effect due to the recognition of lease assets and lease liabilities currently classified as operating leases, which will result in the recognition of assets and corresponding lease liabilities.

In June 2016, the FASB published Accounting Standards Update No. 2016-13 Financial Instruments - Credit Losses. The amendments in this update provide a new impairment model, known as the current expected credit loss model that is based on expected losses rather than incurred losses. The amendments in this update are also intended to reduce the complexity and reduce the number of impairment models entities use to account for debt instruments. For public business entities that meet the GAAP definition of an SEC filer, the effective date for this update for fiscal years beginning after 15 December 2019, including interim periods within those fiscal years. The Bank is assessing the impact of the adoption of this guidance.

In January 2017, the FASB published Accounting Standards Update No. 2017-04 Intangibles - Goodwill and Other (Topic 350) - Simplifying the Test for Goodwill Impairment. To simplify the subsequent measurement of goodwill, the FASB eliminated Step 2 from the goodwill impairment test, and therefore an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and recognize an impairment charge for the amount by which the carrying

The Bank of N.T. Butterfield & Son Limited
Notes to the Consolidated Financial Statements (unaudited) (continued)
(In thousands of US dollars, unless otherwise stated)

amount exceeds the reporting unit's fair value. The loss recognized should not exceed the total amount of goodwill allocated to that reporting unit and an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. This update should be adopted on a prospective basis by a public business entity that is a US Securities and Exchange Commission filer for its annual or any interim goodwill impairment tests in fiscal years beginning after 15 December 2019. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after 1 January 2017. The Bank is assessing the impact of the adoption of this guidance.

In March 2017, the FASB published Accounting Standards Update No. 2017-07 Compensation - Retirement Benefits (Topic 715) - Improving the Presentation of Net Periodic Pension Cost and Net Periodic Post-retirement Benefit Cost. The amendments in this update require that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. The amendments in this update are effective for public business entities for annual periods beginning after 15 December 2017, including interim periods within those annual periods. Early adoption is permitted. The amendments in this update should be applied retrospectively for the presentation of the service cost component and the other components of net periodic pension cost and net periodic post-retirement benefit cost in the income statement and prospectively, on and after the effective date, for the capitalization of the service cost component of net periodic pension cost and net periodic post-retirement benefit in assets. The Bank has determined that this standard will have an effect on the presentation of other components of net benefit cost in the consolidated statements of operations and statements of comprehensive income but the impact is expected to be negligible.

In March 2017, the FASB published Accounting Standards Update No. 2017-08 Receivables—Nonrefundable Fees and Other Costs (Subtopic 310-20) Premium Amortization on Purchased Callable Debt Securities. The amendments in this update shorten the amortization period for certain callable debt securities held at a premium by requiring the premium to be amortized to the earliest call date. The amendments do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity. The amendments in this update are effective for public business entities for annual periods beginning after 15 December 2018, including interim periods within those annual periods. Early adoption is permitted. The Bank has determined that this standard will apply depending on the investments held at the time of adoption, but does not expect the impact to have a significant effect.

In May 2017, the FASB published Accounting Standards Update No. 2017-09 Compensation - Stock Compensation (Topic 718) - Scope of Modification Accounting. The amendments in this update provide guidance about which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718. The amendments in this update are effective for public business entities for annual periods beginning after 15 December 2017, including interim periods within those annual periods. Early adoption is permitted. As the Bank has outstanding share-based payment awards, it was determined that this standard will apply if any modifications occur in the future.

In August 2017, the FASB published Accounting Standards Update No. 2017-12 Derivatives and Hedging (Topic 815) - Targeted Improvements to Accounting for Hedging Activities. The amendments in this update better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. To meet that objective, the amendments expand and refine hedge accounting for both nonfinancial and financial risk components and align the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. The amendments in this Update also make certain targeted improvements to simplify the application of hedge accounting guidance and ease the administrative burden of hedge documentation requirements and assessing hedge effectiveness. The amendments in this update are effective for public business entities for fiscal years beginning after 15 December 2018, and interim periods within those fiscal years. Early application is permitted in any interim period after issuance of the update and all transition requirements and elections should be applied to hedging relationships existing on the date of adoption. For the Bank, the amendments relating to the recognition and presentation of net investment hedges will apply but the impact is expected to be negligible due to the nature of the Bank's hedging relationships.

The Bank of N.T. Butterfield & Son Limited
Notes to the Consolidated Financial Statements (unaudited) (continued)
(In thousands of US dollars, unless otherwise stated)

Note 3: Cash due from banks

	30 September 2017			31 December 2016		
	Bermuda	Non-Bermuda	Total	Bermuda	Non-Bermuda	Total
Non-interest bearing						
Cash and demand deposits with banks	25,812	64,708	90,520	28,690	82,051	110,741
Interest bearing¹						
Demand deposits with banks	161,927	142,395	304,322	138,123	188,314	326,437
Cash equivalents	430,027	720,653	1,150,680	976,557	687,916	1,664,473
Sub-total - Interest bearing	591,954	863,048	1,455,002	1,114,680	876,230	1,990,910
Total cash due from banks	617,766	927,756	1,545,522	1,143,370	958,281	2,101,651

¹ Interest bearing cash due from banks includes certain demand deposits with banks as at 30 September 2017 in the amount of \$208.3 million (31 December 2016: \$305.3 million) that are earning interest at a negligible rate.

Note 4: Short-term investments

	30 September 2017			31 December 2016		
	Bermuda	Non-Bermuda	Total	Bermuda	Non-Bermuda	Total
Unrestricted						
Maturing within three months	60,114	112,823	172,937	36,953	80,360	117,313
Maturing between three to six months	—	649	649	343,723	40,825	384,548
Maturing between six to twelve months	—	3,541	3,541	—	—	—
Total unrestricted short-term investments	60,114	117,013	177,127	380,676	121,185	501,861
Affected by drawing restrictions related to minimum reserve and derivative margin requirements						
Interest earning demand deposits	29,791	1,259	31,050	17,894	—	17,894
Total short-term investments	89,905	118,272	208,177	398,570	121,185	519,755

The Bank of N.T. Butterfield & Son Limited
Notes to the Consolidated Financial Statements (unaudited) (continued)
(In thousands of US dollars, unless otherwise stated)

Note 5: Investment in securities

Amortised Cost, Carrying Amount and Fair Value

On the consolidated balance sheets, trading and available-for-sale ("AFS") investments are carried at fair value and held-to-maturity ("HTM") investments are carried at amortised cost.

	30 September 2017				31 December 2016			
	Amortised cost	Gross unrealised gains	Gross unrealised losses	Fair value	Amortised cost	Gross unrealised gains	Gross unrealised losses	Fair value
Trading								
Mutual funds	5,724	1,492	(516)	6,700	5,724	1,091	(502)	6,313
Total trading	5,724	1,492	(516)	6,700	5,724	1,091	(502)	6,313
Available-for-sale								
US government and federal agencies	2,670,253	10,637	(16,041)	2,664,849	2,448,207	6,773	(24,578)	2,430,402
Non-US governments debt securities	27,194	172	(384)	26,982	27,895	178	(1,053)	27,020
Corporate debt securities	278,601	626	(334)	278,893	513,881	2,139	(1,545)	514,475
Asset-backed securities - Student loans	13,290	—	(797)	12,493	13,290	—	(797)	12,493
Commercial mortgage-backed securities	150,920	292	(454)	150,758	151,855	43	(1,352)	150,546
Residential mortgage-backed securities	194,309	609	(958)	193,960	200,288	56	(2,542)	197,802
Total available-for-sale	3,334,567	12,336	(18,968)	3,327,935	3,355,416	9,189	(31,867)	3,332,738
Held-to-maturity¹								
US government and federal agencies	1,278,152	7,197	(7,139)	1,278,210	1,061,103	2,528	(16,803)	1,046,828
Total held-to-maturity	1,278,152	7,197	(7,139)	1,278,210	1,061,103	2,528	(16,803)	1,046,828

¹ For the nine months ended 30 September 2017 and the year ended 31 December 2016, non-credit impairments recognised in accumulated other comprehensive loss ("AOCL") for HTM investments were nil.

Investments with Unrealised Loss Positions

The Bank does not believe that the AFS and HTM investment securities that were in an unrealised loss position as of 30 September 2017 (and 31 December 2016), which were comprised of 141 securities representing 51% of the AFS and HTM portfolios' fair value (31 December 2016: 170 and 76%, respectively), represent an other-than-temporary impairment ("OTTI"). Total gross unrealised losses were 1.1% of the fair value of affected securities (31 December 2016: 1.5%) and were attributable primarily to changes in market interest rates, relative to when the investment securities were purchased, and not due to the credit quality of the investment securities. The following describes the processes for identifying credit impairment in security types with the most significant unrealised losses as shown in the preceding tables.

Management believes that all the **US government and federal agencies** securities do not have any credit losses, given the explicit and implicit guarantees provided by the US federal government.

Management believes that all the **Non-US governments debt securities** securities do not have any credit losses, given the explicit guarantee provided by the issuing government.

The unrealised losses in **Corporate debt securities** relate primarily to 5 debt securities that are all of investment grade with ratings ranging from A- to AA-. Management believes that the value of these securities will recover and the current unrealised loss positions are a result of interest rate movements.

Investments in **Asset-backed securities - Student loans** are composed primarily of securities collateralised by Federal Family Education Loan Program loans ("FFELP loans"). FFELP loans benefit from a US federal government guarantee of at least 97% of defaulted principal and accrued interest, with additional credit support provided in the form of over-collateralisation, subordination and excess spread, which collectively total in excess of 100%. Accordingly, the vast majority of FFELP loan-backed securities are not exposed to traditional consumer credit risk.

Investments in **Commercial mortgage-backed securities** relate to 7 senior securities rated AAA and one senior security rated A that possess significant subordination, a form of credit enhancement expressed hereafter as the percentage of pool losses that can occur before the senior securities held by the Bank will incur its first dollar of principal loss. No credit losses were recognised on these securities as there are no delinquencies over 30 days on the underlying mortgages and on 7 of the securities, the weighted average credit support and the weighted average loan-to-value ratios ("LTV") range from 5% - 37% and 48% - 62%, respectively. The one remaining security is without explicit credit support and has an LTV of 30%.

Investments in **Residential mortgage-backed securities** relate to 7 securities which are rated AAA and possess significant credit enhancement as described above. No credit losses were recognised on these securities as the weighted average credit support and the weighted average LTV ratios range from 10% - 19% and 55% - 67%, respectively. Current credit support is significantly greater than any delinquencies experienced on the underlying mortgages.

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In the following tables, debt securities with unrealised losses that are not deemed to be OTTI are categorised as being in a loss position for "less than 12 months" or "12 months or more" based on the point in time that the fair value most recently declined below the amortised cost basis. During 2016, Management revised the methodology for considering the time period during which an investment has been in an unrealized loss by looking at monthly positions rather than annually.

	<u>Less than 12 months</u>		<u>12 months or more</u>		<u>Total fair value</u>	<u>Total gross unrealised losses</u>
	<u>Fair value</u>	<u>Gross unrealised losses</u>	<u>Fair value</u>	<u>Gross unrealised losses</u>		
30 September 2017						
Available-for-sale securities with unrealised losses						
US government and federal agencies	1,021,712	(12,982)	499,496	(3,059)	1,521,208	(16,041)
Non-US governments debt securities	—	—	22,360	(384)	22,360	(384)
Corporate debt securities	25,577	(72)	39,840	(262)	65,417	(334)
Asset-backed securities - Student loans	—	—	12,493	(797)	12,493	(797)
Commercial mortgage-backed securities	79,129	(327)	9,415	(127)	88,544	(454)
Residential mortgage-backed securities	84,676	(542)	17,347	(416)	102,023	(958)
Total available-for-sale securities with unrealised losses	1,211,094	(13,923)	600,951	(5,045)	1,812,045	(18,968)
Held-to-maturity securities with unrealised losses						
US government and federal agencies	546,657	(7,139)	—	—	546,657	(7,139)
31 December 2016						
	<u>Less than 12 months</u>		<u>12 months or more</u>		<u>Total fair value</u>	<u>Total gross unrealised losses</u>
	<u>Fair value</u>	<u>Gross unrealised losses</u>	<u>Fair value</u>	<u>Gross unrealised losses</u>		
Available-for-sale securities with unrealised losses						
US government and federal agencies	1,558,636	(21,932)	266,094	(2,646)	1,824,730	(24,578)
Non-US governments debt securities	21,681	(1,053)	—	—	21,681	(1,053)
Corporate debt securities	214,506	(1,545)	—	—	214,506	(1,545)
Asset-backed securities - Student loans	—	—	12,493	(797)	12,493	(797)
Commercial mortgage-backed securities	134,195	(1,352)	—	—	134,195	(1,352)
Residential mortgage-backed securities	181,556	(2,542)	—	—	181,556	(2,542)
Total available-for-sale securities with unrealised losses	2,110,574	(28,424)	278,587	(3,443)	2,389,161	(31,867)
Held-to-maturity securities with unrealised losses						
US government and federal agencies	937,080	(16,803)	—	—	937,080	(16,803)

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Investment Maturities

The following table presents the remaining term to contractual maturity of the Bank's securities. The actual maturities may differ as certain securities offer prepayment options to the borrowers. During 2017, management revised the following disclosure so that securities not due at a single maturity date (primarily asset-backed and mortgage-backed securities) are presented as such.

30 September 2017	Remaining term to maturity				No specific or single maturity	Carrying amount
	Within 3 months	3 to 12 months	1 to 5 years	5 to 10 years		
Trading						
Mutual funds	—	—	—	—	6,700	6,700
Available-for-sale						
US government and federal agencies	—	—	—	—	2,664,849	2,664,849
Non-US governments debt securities	688	688	3,246	22,360	—	26,982
Corporate debt securities	34,225	123,721	120,947	—	—	278,893
Asset-backed securities - Student loans	—	—	—	—	12,493	12,493
Commercial mortgage-backed securities	—	—	—	—	150,758	150,758
Residential mortgage-backed securities	—	—	—	—	193,960	193,960
Total available-for-sale	34,913	124,409	124,193	22,360	3,022,060	3,327,935
Held-to-maturity						
US government and federal agencies	—	—	—	—	1,278,152	1,278,152
Total investments	34,913	124,409	124,193	22,360	4,306,912	4,612,787
Total by currency						
US dollars	34,913	124,409	124,193	22,360	4,306,704	4,612,579
Other	—	—	—	—	208	208
Total investments	34,913	124,409	124,193	22,360	4,306,912	4,612,787

Pledged Investments

The Bank pledges certain US government and federal agencies investment securities to further secure the Bank's issued customer deposit products. The secured party does not have the right to sell or repledge the collateral.

Pledged Investments	30 September 2017		31 December 2016	
	Amortised cost	Fair value	Amortised cost	Fair value
Available-for-sale	157,965	159,816	211,342	212,995
Held-to-maturity	193,576	193,445	320,942	315,635

Sale Proceeds and Realised Gains and Losses of AFS Securities

	Nine months ended 30 September 2017		
	Sale proceeds	Gross realised gains	Gross realised (losses)
Corporate debt securities	202,706	1,689	—
Pass-through note	2,557	2,557	—
Net realised gains (losses) recognised in net income	205,263	4,246	—

	Nine months ended 30 September 2016		
	Sale proceeds	Gross realised gains	Gross realised (losses)
US government and federal agencies	32,256	—	(81)

Taxability of Interest Income

None of the investments' interest income have received a specific preferential income tax treatment in any of the jurisdictions in which the Bank owns investments.

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Note 6: Loans

The "Bermuda" and "Non-Bermuda" classifications purpose is to reflect management segment reporting as described in Note 12: Segmented information.

The principal means of securing residential mortgages, personal, credit card and business loans are entitlements over assets and guarantees. Mortgage loans are generally repayable over periods of up to thirty years and personal, business and government loans are generally repayable over terms not exceeding five years. Amounts owing on credit cards are revolving and typically a minimum amount is due within 30 days from billing. The effective yield on total loans as at 30 September 2017 is 5.06% (31 December 2016: 4.78%).

	30 September 2017			31 December 2016		
	Bermuda	Non-Bermuda	Total	Bermuda	Non-Bermuda	Total
Commercial loans						
Government	91,882	15,661	107,543	94,504	17,908	112,412
Commercial and industrial	165,664	168,843	334,507	130,171	201,652	331,823
Commercial overdrafts	23,058	2,875	25,933	22,594	2,767	25,361
Total gross commercial loans	280,604	187,379	467,983	247,269	222,327	469,596
Less specific allowance for credit losses	(570)	—	(570)	(577)	—	(577)
Net commercial loans	280,034	187,379	467,413	246,692	222,327	469,019
Commercial real estate loans						
Commercial mortgage	352,517	203,585	556,102	363,982	217,640	581,622
Construction	24,500	20,813	45,313	24,500	4,385	28,885
Total gross commercial real estate loans	377,017	224,398	601,415	388,482	222,025	610,507
Less specific allowance for credit losses	(750)	(33)	(783)	(750)	—	(750)
Net commercial real estate loans	376,267	224,365	600,632	387,732	222,025	609,757
Consumer loans						
Automobile financing	13,013	6,380	19,393	13,077	6,905	19,982
Credit card	57,139	20,707	77,846	57,730	20,811	78,541
Overdrafts	2,147	2,535	4,682	2,380	3,202	5,582
Other consumer	32,141	54,461	86,602	30,798	63,186	93,984
Total gross consumer loans	104,440	84,083	188,523	103,985	94,104	198,089
Less specific allowance for credit losses	(274)	—	(274)	(275)	(3)	(278)
Net consumer loans	104,166	84,083	188,249	103,710	94,101	197,811
Residential mortgage loans						
Residential mortgage loans	1,168,077	1,280,093	2,448,170	1,205,468	1,131,065	2,336,533
Less specific allowance for credit losses	(10,756)	(916)	(11,672)	(9,559)	(574)	(10,133)
Net residential mortgage loans	1,157,321	1,279,177	2,436,498	1,195,909	1,130,491	2,326,400
Total gross loans						
Total gross loans	1,930,138	1,775,953	3,706,091	1,945,204	1,669,521	3,614,725
Less specific allowance for credit losses	(12,350)	(949)	(13,299)	(11,161)	(577)	(11,738)
Less general allowance for credit losses	(21,469)	(7,222)	(28,691)	(24,950)	(7,559)	(32,509)
Net loans	1,896,319	1,767,782	3,664,101	1,909,093	1,661,385	3,570,478

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Age Analysis of Past Due Loans (Including Non-Accrual Loans)

The following tables summarise the past due status of the loans. The aging of past due amounts are determined based on the contractual delinquency status of payments under the loan and this aging may be affected by the timing of the last business day at period end. Loans less than 30 days past due are included in current loans.

30 September 2017	30 - 59 days	60 - 89 days	More than 90 days	Total past due loans	Total current	Total loans
Commercial loans						
Government	—	—	—	—	107,543	107,543
Commercial and industrial	1,447	—	9,293	10,740	323,767	334,507
Commercial overdrafts	—	—	1	1	25,932	25,933
Total commercial loans	1,447	—	9,294	10,741	457,242	467,983
Commercial real estate loans						
Commercial mortgage	390	—	12,174	12,564	543,538	556,102
Construction	—	—	—	—	45,313	45,313
Total commercial real estate loans	390	—	12,174	12,564	588,851	601,415
Consumer loans						
Automobile financing	56	32	245	333	19,060	19,393
Credit card	240	125	286	651	77,195	77,846
Overdrafts	—	—	3	3	4,679	4,682
Other consumer	1,022	138	462	1,622	84,980	86,602
Total consumer loans	1,318	295	996	2,609	185,914	188,523
Residential mortgage loans	18,055	5,794	39,088	62,937	2,385,233	2,448,170
Total gross loans	21,210	6,089	61,552	88,851	3,617,240	3,706,091

31 December 2016	30 - 59 days	60 - 89 days	More than 90 days	Total past due loans	Total current	Total loans
Commercial loans						
Government	—	—	—	—	112,412	112,412
Commercial and industrial	2,712	—	584	3,296	328,527	331,823
Commercial overdrafts	—	—	2	2	25,359	25,361
Total commercial loans	2,712	—	586	3,298	466,298	469,596
Commercial real estate loans						
Commercial mortgage	377	—	5,964	6,341	575,281	581,622
Construction	175	—	—	175	28,710	28,885
Total commercial real estate loans	552	—	5,964	6,516	603,991	610,507
Consumer loans						
Automobile financing	86	23	225	334	19,648	19,982
Credit card	366	177	392	935	77,606	78,541
Overdrafts	—	—	17	17	5,565	5,582
Other consumer	720	564	999	2,283	91,701	93,984
Total consumer loans	1,172	764	1,633	3,569	194,520	198,089
Residential mortgage loans	26,122	4,345	50,262	80,729	2,255,804	2,336,533
Total gross loans	30,558	5,109	58,445	94,112	3,520,613	3,614,725

Loans' Credit Quality

The four credit quality classifications set out in the following tables (which exclude purchased credit-impaired loans) are defined below and describe the credit quality of the Bank's lending portfolio. These classifications each encompass a range of more granular, internal credit rating grades assigned.

A **pass loan** shall mean a loan that is expected to be repaid as agreed. A loan is classified as pass where the Bank is not expected to face repayment difficulties because the present and projected cash flows are sufficient to repay the debt and the repayment schedule as established by the agreement is being followed.

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A **special mention** loan shall mean a loan under close monitoring by the Bank's management. Loans in this category are currently protected and still performing (current with respect to interest and principal payments), but are potentially weak and present an undue credit risk exposure, but not to the point of justifying a classification of substandard.

A **substandard** loan shall mean a loan whose evident unreliability makes repayment doubtful and there is a threat of loss to the Bank unless the unreliability is averted.

A **non-accrual** loan shall mean either management is of the opinion full payment of principal or interest is in doubt or when principal or interest is 90 days past due and for residential mortgage loans which are not well secured and in the process of collection.

30 September 2017	Pass	Special mention	Substandard	Non-accrual	Total gross recorded investments
Commercial loans					
Government	101,918	—	5,625	—	107,543
Commercial and industrial	319,193	4,901	2,920	7,493	334,507
Commercial overdrafts	21,532	3,649	751	1	25,933
Total commercial loans	442,643	8,550	9,296	7,494	467,983
Commercial real estate loans					
Commercial mortgage	483,894	57,307	9,628	5,273	556,102
Construction	45,313	—	—	—	45,313
Total commercial real estate loans	529,207	57,307	9,628	5,273	601,415
Consumer loans					
Automobile financing	18,857	266	22	248	19,393
Credit card	77,560	—	286	—	77,846
Overdrafts	4,611	68	—	3	4,682
Other consumer	84,543	1,482	88	489	86,602
Total consumer loans	185,571	1,816	396	740	188,523
Residential mortgage loans	2,303,121	35,238	74,611	35,200	2,448,170
Total gross recorded loans	3,460,542	102,911	93,931	48,707	3,706,091

31 December 2016	Pass	Special mention	Substandard	Non-accrual	Total gross recorded investments
Commercial loans					
Government	104,611	301	7,500	—	112,412
Commercial and industrial	325,924	4,122	1,194	583	331,823
Commercial overdrafts	22,976	2,145	238	2	25,361
Total commercial loans	453,511	6,568	8,932	585	469,596
Commercial real estate loans					
Commercial mortgage	502,918	71,038	1,702	5,964	581,622
Construction	28,885	—	—	—	28,885
Total commercial real estate loans	531,803	71,038	1,702	5,964	610,507
Consumer loans					
Automobile financing	19,309	360	28	285	19,982
Credit card	78,149	—	392	—	78,541
Overdrafts	5,533	32	—	17	5,582
Other consumer	91,348	1,564	360	712	93,984
Total consumer loans	194,339	1,956	780	1,014	198,089
Residential mortgage loans	2,200,807	36,739	58,087	40,900	2,336,533
Total gross recorded loans	3,380,460	116,301	69,501	48,463	3,614,725

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Evaluation of Loans For Impairment

	30 September 2017		31 December 2016	
	Individually evaluated	Collectively evaluated	Individually evaluated	Collectively evaluated
Commercial	14,938	453,045	9,686	459,910
Commercial real estate	21,806	579,609	21,893	588,614
Consumer	1,184	187,339	1,746	196,343
Residential mortgage	106,613	2,341,557	113,065	2,223,468
Total gross loans	144,541	3,561,550	146,390	3,468,335

Changes in General and Specific Allowances For Credit Losses

	Nine months ended 30 September 2017				
	Commercial	Commercial real estate	Consumer	Residential mortgage	Total
Allowances at beginning of period	3,377	16,224	965	23,681	44,247
Provision taken (released)	420	(3,041)	468	1,666	(487)
Recoveries	—	—	796	159	955
Charge-offs	(35)	—	(1,499)	(1,302)	(2,836)
Other	6	25	2	78	111
Allowances at end of period	3,768	13,208	732	24,282	41,990
Allowances at end of period: individually evaluated for impairment	570	783	274	11,672	13,299
Allowances at end of period: collectively evaluated for impairment	3,198	12,425	458	12,610	28,691

	Nine months ended 30 September 2016				
	Commercial	Commercial real estate	Consumer	Residential mortgage	Total
Allowances at beginning of period	8,723	6,512	2,763	31,304	49,302
Provision taken	1,945	2,155	(376)	1,547	5,271
Recoveries	72	12	989	67	1,140
Charge-offs	(133)	(1,774)	(1,160)	(3,040)	(6,107)
Other	(22)	(148)	(62)	(180)	(412)
Allowances at end of period	10,585	6,757	2,154	29,698	49,194
Allowances at end of period: individually evaluated for impairment	590	3,352	274	11,567	15,783
Allowances at end of period: collectively evaluated for impairment	9,995	3,405	1,880	18,131	33,411

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Non-Performing Loans (excluding purchased credit-impaired loans)	30 September 2017			31 December 2016		
	Non-accrual	Past due more than 90 days and accruing	Total non-performing loans	Non-accrual	Past due more than 90 days and accruing	Total non-performing loans
Commercial loans						
Commercial and industrial	7,493	1,800	9,293	583	—	583
Commercial overdrafts	1	—	1	2	—	2
Total commercial loans	7,494	1,800	9,294	585	—	585
Commercial real estate loans						
Commercial mortgage	5,273	6,901	12,174	5,964	—	5,964
Consumer loans						
Automobile financing	248	—	248	285	2	287
Credit card	—	286	286	—	392	392
Overdrafts	3	—	3	17	—	17
Other consumer	489	23	512	712	300	1,012
Total consumer loans	740	309	1,049	1,014	694	1,708
Residential mortgage loans	35,200	4,072	39,272	40,900	8,476	49,376
Total non-performing loans	48,707	13,082	61,789	48,463	9,170	57,633

Impaired Loans (excluding purchased credit-impaired loans)

A loan is considered to be impaired when, based on current information and events, the Bank determines that it will not be able to collect all amounts due according to the original loan contract, including scheduled interest payments. Impaired loans include all non-accrual loans and all loans modified in a troubled debt restructuring ("TDR") even if full collectability is expected following the restructuring. During the nine months ended 30 September 2017, the amount of gross interest income that would have been recorded had impaired loans been current was \$1.8 million (30 September 2016: \$1.8 million).

30 September 2017	Impaired loans with an allowance			Gross recorded investment of impaired loans without an allowance	Total impaired loans		
	Gross recorded investment	Specific allowance	Net loans		Gross recorded investment	Specific allowance	Net loans
Commercial loans							
Commercial and industrial	570	(570)	—	7,934	8,504	(570)	7,934
Commercial overdrafts	—	—	—	362	362	—	362
Total commercial loans	570	(570)	—	8,296	8,866	(570)	8,296
Commercial real estate loans							
Commercial mortgage	2,101	(783)	1,318	5,899	8,000	(783)	7,217
Consumer loans							
Automobile financing	143	(75)	68	105	248	(75)	173
Overdrafts	—	—	—	3	3	—	3
Other consumer	199	(199)	—	290	489	(199)	290
Total consumer loans	342	(274)	68	398	740	(274)	466
Residential mortgage loans	49,087	(11,408)	37,679	48,705	97,792	(11,408)	86,384
Total impaired loans	52,100	(13,035)	39,065	63,298	115,398	(13,035)	102,363

Specific allowance excludes \$0.3 million recognized relating to purchased credit-impaired loans.

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31 December 2016	Impaired loans with an allowance			Gross recorded investment of impaired loans without an allowance	Total impaired loans		
	Gross recorded investment	Specific allowance	Net loans		Gross recorded investment	Specific allowance	Net loans
Commercial loans							
Commercial and industrial	579	(577)	2	1,048	1,627	(577)	1,050
Commercial overdrafts	—	—	—	2	2	—	2
Total commercial loans	579	(577)	2	1,050	1,629	(577)	1,052
Commercial real estate loans							
Commercial mortgage	1,722	(750)	972	5,944	7,666	(750)	6,916
Consumer loans							
Automobile financing	155	(75)	80	130	285	(75)	210
Overdrafts	—	—	—	17	17	—	17
Other consumer	253	(203)	50	459	712	(203)	509
Total consumer loans	408	(278)	130	606	1,014	(278)	736
Residential mortgage loans	30,330	(9,961)	20,369	52,043	82,373	(9,961)	72,412
Total impaired loans	33,039	(11,566)	21,473	59,643	92,682	(11,566)	81,116

Specific allowance excludes \$0.2 million recognized relating to purchased credit-impaired loans.

Average Impaired Loan Balances and Related Recognised Interest Income

	30 September 2017		31 December 2016	
	Average gross recorded investment	Interest income recognised ¹	Average gross recorded investment	Interest income recognised ¹
Commercial loans				
Commercial and industrial	5,066	47	1,661	64
Commercial overdrafts	182	9	14	—
Total commercial loans	5,248	56	1,675	64
Commercial real estate loans				
Commercial mortgage	7,833	134	15,496	237
Consumer loans				
Automobile financing	267	—	192	—
Overdrafts	10	—	14	—
Other consumer	601	—	1,043	—
Total consumer loans	878	—	1,249	—
Residential mortgage loans	90,083	3,351	81,901	2,201
Total impaired loans	104,042	3,541	100,321	2,502

¹ All interest income recognised on impaired loans relate to loans previously modified in a TDR.

Loans Modified in a TDR

As at 30 September 2017, the Bank had nil loans that were modified in a TDR during the preceding 12 months that subsequently defaulted (i.e. 90 days or more past due following a modification). As at 31 December 2016, the Bank had one loan which was formerly a residential mortgage that was modified in a TDR during the preceding 12 months that subsequently defaulted with a recorded investment of \$0.9 million.

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TDRs entered into during the period

	Nine months ended 30 September 2017			
	Number of contracts	Pre-modification recorded investment	Modification: interest capitalisation	Post-modification recorded investment
Commercial loans	2	386	—	386
Commercial real estate loans	2	1,112	—	1,112
Residential mortgage loans	33	20,382	1,276	21,658
Total loans modified in a TDR	37	21,880	1,276	23,156

	Nine months ended 30 September 2016			
	Number of contracts	Pre-modification recorded investment	Modification: interest capitalisation	Post-modification recorded investment
Residential mortgage loans	16	9,722	81	9,803
Total loans modified in a TDR	16	9,722	81	9,803

	30 September 2017		31 December 2016	
	Accrual	Non-accrual	Accrual	Non-accrual
TDRs outstanding				
Commercial loans	1,372	—	1,044	—
Commercial real estate loans	2,727	1,487	1,702	1,539
Residential mortgage loans	62,592	5,604	41,473	5,006
Total TDRs outstanding	66,691	7,091	44,219	6,545

Purchased Credit-Impaired Loans

The Bank acquired certain credit-impaired loans as part of the 7 November 2014 acquisition of substantially all retail loans of HSBC Bank (Cayman) Limited. The accretable difference (or "accretable yield") represents the excess of a loan's cash flows expected to be collected over the loan's carrying amount.

	Nine months ended 30 September 2017			
	Contractual principal	Non-accretable difference	Accretable difference	Carrying amount
Balance at beginning of period	8,016	(1,617)	(811)	5,588
Advances and increases in cash flows expected to be collected	34	37	(37)	34
Reductions resulting from repayments	(1,555)	65	148	(1,342)
Reductions resulting from changes in allowances for credit losses	—	(92)	—	(92)
Reductions resulting from charge-offs	(470)	362	—	(108)
Balance at end of period	6,025	(1,245)	(700)	4,080

	Year ended 31 December 2016			
	Contractual principal	Non-accretable difference	Accretable difference	Carrying amount
Balance at beginning of period	8,709	(2,248)	(631)	5,830
Advances and increases in cash flows expected to be collected	166	408	(396)	178
Reductions resulting from repayments	(464)	—	216	(248)
Reductions resulting from changes in allowances for credit losses	—	(172)	—	(172)
Reductions resulting from charge-offs	(395)	395	—	—
Balance at end of period	8,016	(1,617)	(811)	5,588

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Note 7: Credit risk concentrations

Concentrations of credit risk in the lending and off-balance sheet credit-related arrangements portfolios arise when a number of customers are engaged in similar business activities, are in the same geographic region, or when they have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic conditions. The Bank regularly monitors various segments of its credit risk portfolio to assess potential concentrations of risks and to obtain collateral when deemed necessary. In the Bank's commercial portfolio, risk concentrations are evaluated primarily by industry and by geographic region of loan origination. In the consumer portfolio, concentrations are evaluated primarily by products. Credit exposures include loans, guarantees and acceptances, letters of credit and commitments for undrawn lines of credit. Unconditionally cancellable credit cards and overdraft lines of credit are excluded from the tables below.

The following tables summarise the credit exposure of the Bank by business sector and by geographic region. The on-balance sheet exposure amounts disclosed are net of specific allowances and the off-balance sheet exposure amounts disclosed are gross of collateral held. During 2016, Management revised the method for determining the geographic location of cash and cash equivalents from the location of the branch to the location of the head office holding custody.

Business sector	30 September 2017			31 December 2016		
	Loans	Off-balance sheet	Total credit exposure	Loans	Off-balance sheet	Total credit exposure
Banks and financial services	396,453	390,367	786,820	321,680	393,148	714,828
Commercial and merchandising	277,316	192,551	469,867	266,976	139,264	406,240
Governments	108,113	1,012	109,125	112,857	709	113,566
Individuals	2,263,402	98,034	2,361,436	2,299,852	108,810	2,408,662
Primary industry and manufacturing	49,757	7,951	57,708	34,304	2,095	36,399
Real estate	447,190	14,828	462,018	418,946	12,467	431,413
Hospitality industry	144,952	175	145,127	142,707	4,353	147,060
Transport and communication	5,609	—	5,609	5,665	—	5,665
Sub-total	3,692,792	704,918	4,397,710	3,602,987	660,846	4,263,833
General allowance	(28,691)	—	(28,691)	(32,509)	—	(32,509)
Total	3,664,101	704,918	4,369,019	3,570,478	660,846	4,231,324

Geographic region	30 September 2017			31 December 2016				
	Cash due from banks, resell agreements and short-term investments	Loans	Off-balance sheet	Total credit exposure	Cash due from banks, resell agreements and short-term investments	Loans	Off-balance sheet	Total credit exposure
Australia	112,515	—	—	112,515	14,242	—	—	14,242
Barbados	—	5,625	—	5,625	—	7,500	—	7,500
Belgium	3,471	—	—	3,471	1,722	—	—	1,722
Bermuda	20,123	2,091,306	348,487	2,459,916	23,505	2,105,195	322,554	2,451,254
Canada	434,248	—	—	434,248	514,861	—	—	514,861
Cayman	55,693	711,515	236,566	1,003,774	40,356	706,994	231,211	978,561
Guernsey	1	293,518	49,802	343,321	1	337,037	107,081	444,119
Japan	21,716	—	—	21,716	20,963	—	—	20,963
New Zealand	703	—	—	703	785	—	—	785
Norway	490	—	—	490	42,477	—	—	42,477
Saint Lucia	—	65,000	—	65,000	—	65,117	—	65,117
South Africa	1,723	—	—	1,723	71	—	—	71
Sweden	1,092	—	—	1,092	1,550	—	—	1,550
Switzerland	5,967	—	—	5,967	5,833	—	—	5,833
The Bahamas	1,718	19,719	—	21,437	2,822	23,860	—	26,682
United Kingdom	819,241	506,109	70,063	1,395,413	1,224,263	357,284	—	1,581,547
United States	484,522	—	—	484,522	876,642	—	—	876,642
Other	71	—	—	71	126	—	—	126
Sub-total	1,963,294	3,692,792	704,918	6,361,004	2,770,219	3,602,987	660,846	7,034,052
General allowance	—	(28,691)	—	(28,691)	—	(32,509)	—	(32,509)
Total	1,963,294	3,664,101	704,918	6,332,313	2,770,219	3,570,478	660,846	7,001,543

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Note 8: Customer deposits and deposits from banks

By Maturity

30 September 2017	Demand		Total demand deposits	Term				Total term deposits	Total deposits
	Non-interest bearing	Interest bearing		Within 3 months	3 to 6 months	6 to 12 months	After 12 months		
Customers									
Bermuda									
Demand or less than \$100k ¹	1,752,084	2,760,602	4,512,686	10,828	8,134	8,195	14,673	41,830	4,554,516
Term - \$100k or more	N/A	N/A	—	462,720	37,639	47,498	40,353	588,210	588,210
Total Bermuda	1,752,084	2,760,602	4,512,686	473,548	45,773	55,693	55,026	630,040	5,142,726
Non-Bermuda									
Demand or less than \$100k	619,003	2,752,714	3,371,717	21,904	3,677	4,123	974	30,678	3,402,395
Term and \$100k or more	N/A	N/A	—	627,002	128,177	84,744	9,600	849,523	849,523
Total non-Bermuda	619,003	2,752,714	3,371,717	648,906	131,854	88,867	10,574	880,201	4,251,918
Total customer deposits	2,371,087	5,513,316	7,884,403	1,122,454	177,627	144,560	65,600	1,510,241	9,394,644
Banks									
Bermuda									
Demand or less than \$100k	332	—	332	34	—	—	—	34	366
Non-Bermuda									
Demand or less than \$100k	—	7,976	7,976	—	—	—	—	—	7,976
Term and \$100k or more	N/A	N/A	—	4,375	—	100	—	4,475	4,475
Total non-Bermuda	—	7,976	7,976	4,375	—	100	—	4,475	12,451
Total bank deposits	332	7,976	8,308	4,409	—	100	—	4,509	12,817
Total deposits	2,371,419	5,521,292	7,892,711	1,126,863	177,627	144,660	65,600	1,514,750	9,407,461

31 December 2016	Demand		Total demand deposits	Term				Total term deposits	Total deposits
	Non-interest bearing	Interest bearing		Within 3 months	3 to 6 months	6 to 12 months	After 12 months		
Customers									
Bermuda									
Demand or less than \$100k ¹	1,733,684	3,013,401	4,747,085	14,091	4,309	9,068	16,380	43,848	4,790,933
Term - \$100k or more	N/A	N/A	—	1,013,159	37,550	60,952	44,507	1,156,168	1,156,168
Total Bermuda	1,733,684	3,013,401	4,747,085	1,027,250	41,859	70,020	60,887	1,200,016	5,947,101
Non-Bermuda									
Demand or less than \$100k	651,329	2,794,799	3,446,128	20,295	4,108	4,145	783	29,331	3,475,459
Term and \$100k or more	N/A	N/A	—	440,674	119,519	17,590	9,510	587,293	587,293
Total non-Bermuda	651,329	2,794,799	3,446,128	460,969	123,627	21,735	10,293	616,624	4,062,752
Total customer deposits	2,385,013	5,808,200	8,193,213	1,488,219	165,486	91,755	71,180	1,816,640	10,009,853
Banks									
Bermuda									
Demand or less than \$100k	340	—	340	4	—	—	—	4	344
Non-Bermuda									
Demand or less than \$100k	—	19,751	19,751	—	—	—	—	—	19,751
Term and \$100k or more	N/A	N/A	—	3,601	100	—	—	3,701	3,701
Total non-Bermuda	—	19,751	19,751	3,601	100	—	—	3,701	23,452
Total bank deposits	340	19,751	20,091	3,605	100	—	—	3,705	23,796
Total deposits	2,385,353	5,827,951	8,213,304	1,491,824	165,586	91,755	71,180	1,820,345	10,033,649

¹ As at 30 September 2017, \$225 million (31 December 2016: \$150 million) of the Demand deposits - Interest bearing bear a special negligible interest rate. The weighted-average interest rate on interest-bearing demand deposits as at 30 September 2017 is 0.03% (31 December 2016: 0.06%).

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By Type and Segment	30 September 2017			31 December 2016		
	Payable on demand	Payable on a fixed date	Total	Payable on demand	Payable on a fixed date	Total
Bermuda						
Customers	4,512,685	630,041	5,142,726	4,747,086	1,200,016	5,947,102
Banks	332	34	366	341	4	345
Cayman						
Customers	2,495,007	405,928	2,900,935	2,606,305	417,750	3,024,055
Banks	7,976	4,475	12,451	19,615	3,701	23,316
Guernsey						
Customers	838,415	474,272	1,312,687	781,119	185,457	966,576
The Bahamas						
Customers	38,192	—	38,192	58,703	13,417	72,120
United Kingdom						
Customers	104	—	104	—	—	—
Banks	—	—	—	135	—	135
Total Customers	7,884,403	1,510,241	9,394,644	8,193,213	1,816,640	10,009,853
Total Banks	8,308	4,509	12,817	20,091	3,705	23,796
Total deposits	7,892,711	1,514,750	9,407,461	8,213,304	1,820,345	10,033,649

Note 9: Employee benefit plans

The Bank maintains trustee pension plans including non-contributory defined benefit plans and a number of defined contribution plans, and provides post-retirement medical benefits to its qualifying retirees. The expense related to these plans is included in the consolidated statements of operations under Salaries and other employee benefits. The defined benefit provisions under the pension plans are generally based upon years of service and average salary during the relevant years of employment. The defined benefit and post-retirement medical plans are not open to new participants and are non-contributory and the funding required is provided by the Bank, based upon the advice of independent actuaries. The defined benefit pension plans are in the Bermuda, Guernsey and United Kingdom jurisdictions and the defined benefit post-retirement medical plan is in Bermuda.

The Bank includes an estimate of the 2017 Bank contribution and estimated benefit payments for the next ten years under the pension and post-retirement plans in its financial statements for the year-ended 31 December 2016. During the nine months ended 30 September 2017, there have been no material revisions to these estimates.

	Three months ended		Nine months ended	
	30 September 2017	30 September 2016	30 September 2017	30 September 2016
Defined benefit pension expense (income)				
Interest cost	1,348	1,439	4,001	4,421
Expected return on plan assets	(2,061)	(2,221)	(6,119)	(6,819)
Amortisation of net actuarial loss	560	426	1,676	1,277
Total defined benefit pension expense (income)	(153)	(356)	(442)	(1,121)
Post-retirement medical benefit expense (income)				
Service cost	16	30	48	89
Interest cost	1,175	1,198	3,527	3,594
Amortisation of net actuarial losses	879	682	2,636	2,048
Amortisation of prior service credit	(189)	(1,585)	(569)	(4,757)
Total post-retirement medical benefit expense (income)	1,881	325	5,642	974

Note 10: Credit related arrangements, repurchase agreements and commitments

Credit-Related Arrangements

Standby letters of credit and letters of guarantee are issued at the request of a Bank customer in order to secure the customer's payment or performance obligations to a third party. These guarantees represent an irrevocable obligation of the Bank to pay the third party beneficiary upon presentation of the guarantee and satisfaction of the documentary requirements stipulated therein, without investigation as to the validity of the beneficiary's claim against the customer. Generally, the term of the standby letters of credit does not exceed one year, whilst the term of the letters of guarantee does not exceed four years. The types and amounts of collateral security held by the Bank for these standby letters of credit and letters of guarantee is generally represented by deposits with the Bank or a charge over assets held in mutual funds.

The Bank considers the fees collected in connection with the issuance of standby letters of credit and letters of guarantee to be representative of the fair value of its obligation undertaken in issuing the guarantee. In accordance with applicable accounting standards related to guarantees, the Bank defers fees collected in connection with the issuance of standby letters of credit and letters of guarantee. The fees are then recognised in income proportionately over the life of the credit agreements. The following table presents the outstanding financial guarantees. Collateral is shown at estimated market value less selling cost. Where the collateral is cash, it is shown gross including accrued income.

	30 September 2017			31 December 2016		
	Gross	Collateral	Net	Gross	Collateral	Net
Outstanding financial guarantees						
Standby letters of credit	191,998	183,757	8,241	242,437	242,437	—
Letters of guarantee	3,266	3,180	86	4,772	4,772	—
Total	195,264	186,937	8,327	247,209	247,209	—

Commitments

The Bank enters into contractual commitments to extend credit, normally with fixed expiration dates or termination clauses, at specified rates and for specific purposes. Substantially all of the Bank's commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. Management assesses the credit risk associated with certain commitments to extend credit in determining the level of the allowance for possible loan losses.

The Bank has a facility by one of its custodians, whereby the Bank may offer up to US\$200 million of standby letters of credit to its customers on a fully secured basis. Under the standard terms of the facility, the custodian has the right to set-off against securities held of 110% of the utilised facility. At 30 September 2017, \$84.8 million (31 December 2016: \$110.3 million) of standby letters of credit were issued under this facility.

	30 September 2017	31 December 2016
Outstanding unfunded commitments to extend credit		
Commitments to extend credit	508,411	412,568
Documentary and commercial letters of credit	1,243	1,069
Total unfunded commitments to extend credit	509,654	413,637

Repurchase agreements

The Bank utilizes repurchase agreements and resell agreements (reverse repurchase agreements) to manage liquidity. The risks of these transactions include changes in the fair value in the securities posted or received as collateral and other credit related events. The Bank manages these risks by ensuring that the collaterals involved are appropriate and by monitoring the value of the securities posted or received as collateral on a daily basis.

As at 30 September 2017, the Bank had 18 open positions (31 December 2016: eight) in resell agreements with a remaining maturity of less than 30 days involving pools of mortgages issued by US federal agencies. The amortised cost of these resell agreements is \$209.6 million (31 December 2016: \$148.8 million) and are included in securities purchased under agreement to resell on the consolidated balance sheets. As at 30 September 2017, there were no positions which were offset on the balance sheet to arrive at the carrying value, and there was no collateral amount which was available to offset against the future settlement amount.

Legal Proceedings

There are actions and legal proceedings pending against the Bank and its subsidiaries which arose in the normal course of its business. Management, after reviewing all actions and proceedings pending against or involving the Bank and its subsidiaries, considers that the resolution of these matters would in the aggregate not be material to the consolidated financial position of the Bank, except as noted in the following paragraphs.

As publicly announced, in November 2013, the US Attorney's Office for the Southern District of New York applied for and secured the issuance of so-called John Doe Summonses to six US financial institutions with which the Bank had correspondent bank relationships. The Bank has been fully cooperating with the US authorities in their ongoing investigation. Specifically, the Bank has conducted an extensive review and account remediation exercise to determine the US tax compliance status of US person account holders. The review process and results have been shared with the US authorities.

Management believes that as of 30 September 2017, a provision of \$5.5 million (31 December 2016: \$5.5 million), which has been recorded, is appropriate. As the investigation remains ongoing at this time, the timing and terms of the final resolution, including any fines or penalties, remain uncertain and the financial impact to the Bank could exceed the amount of the provision. In this regard, we note that the US authorities have not approved or commented on the adequacy or reasonableness of the estimate. The provision is included on the consolidated balance sheets under other liabilities and on the consolidated statements of operations under other expenses.

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Note 11: Exit cost obligations

During December 2015, the Bank agreed to commence an orderly wind down of the deposit taking and investment management businesses in the United Kingdom segment as reflected in management segment reporting described in Note 12: Segmented Information. In making this determination, the Bank considered the increasing regulatory pressure along with periods of negative profitability and made the determination that an orderly wind down of the deposit taking and investment management businesses in the United Kingdom was prudent for Butterfield as a group. The orderly wind down was largely completed by the end of 2016 with the change in business operations to mortgage lending services and the change in name from Butterfield Bank (UK) Limited to Butterfield Mortgages Limited. The amounts expensed shown in the following table are all included in the consolidated statements of operations as restructuring costs under non-interest expenses.

Related to this orderly wind down, it was determined that the core banking system utilized in the operations of the United Kingdom segment was impaired (included in premises, equipment and computer software on the consolidated balance sheets). This determination was based upon the realisable value of this software upon completion of the orderly wind down. A total of \$5.1 million was expensed in the fourth quarter of the year ended 31 December 2015 and was included in impairment of fixed assets on the consolidated statements of operations of the relevant period.

	Expense recognised by period				Amounts paid by period		Exit cost liability		
	Nine months ended 30 September 2017	Years 2015 and 2016	Costs to be recognised in the future	Total exit costs expected to be incurred	Nine months ended 30 September 2017	Years 2015 and 2016	As at 30 September 2017	As at 31 December 2016	As at 31 December 2016
Staff redundancy expenses	236	3,444	—	3,680	351	3,329	—	—	115
Professional services	413	3,833	33	4,279	483	3,763	—	—	70
Lease termination expenses	622	—	141	763	622	—	—	—	—
Other expenses	191	1,172	858	2,221	191	1,172	—	—	—
Total	1,462	8,449	1,032	10,943	1,647	8,264	—	—	185

Note 12: Segmented information

The Bank is managed by its CEO on a geographic basis. The Bank's six geographic segments are Bermuda, Cayman, Guernsey, Switzerland, The Bahamas and the United Kingdom. The geographic segments are determined based on the country's balance sheet size and by regulatory reporting requirements in the respective jurisdiction. Each region has a managing director who reports directly to the CEO. The Group CEO and the region managing director have final authority over resource allocation decisions and performance assessment.

The geographic segments reflect this management structure and the manner in which financial information is currently evaluated by the CEO. Segment results are determined based upon the Bank's management reporting system, which assigns balance sheet and income statement items to each of the geographic segments. The process is designed around the Bank's organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions. A description of each reportable segment and table of financial results is presented below.

Accounting policies of the reportable segments are the same as those described in Note 2 of the Bank's audited financial statements for the year ended 31 December 2016. Transactions between segments are accounted for on an accrual basis and are all eliminated upon consolidation. The Bank generally does not allocate assets, revenues and expenses among its business segments, with the exception of certain corporate overhead expenses and loan participation revenue and expense. Loan participation revenue and expenses are allocated pro-rata based upon the percentage of the total loan funded by each jurisdiction participating in the loan.

Bermuda provides a full range of retail, commercial and private banking services. Retail services are offered to individuals and small to medium-sized businesses through five branch locations and through internet banking, mobile banking, automated teller machines ("ATMs") and debit cards. Retail services include deposit services, consumer and mortgage lending, credit cards and personal insurance products. Commercial banking includes commercial lending and mortgages, cash management, payroll services, remote banking and letters of credit. Treasury services include money market and foreign exchange activities. Bermuda's wealth management offering consists of Butterfield Asset Management Limited, which provides investment management, advisory and brokerage services and Butterfield Trust (Bermuda) Limited, which provides trust, estate, company management and custody services. Bermuda is also the location of Bank's head offices and accordingly, retains the unallocated corporate overhead expenses.

The **Cayman** segment provides a comprehensive range of retail, commercial and private banking services. Retail services are offered to individuals and small to medium-sized businesses through three branch locations and through internet banking, mobile banking, ATMs and debit cards. Retail services include deposit services, consumer and mortgage lending, credit cards and property/auto insurance. Commercial banking includes commercial lending and mortgages, cash management, payroll services, remote banking and letters of credit. Treasury services include money market and foreign exchange activities. Cayman's wealth management offering comprises investment management, advisory and brokerage services and Butterfield Trust (Cayman) Limited, which provides trust, estate and company management.

The **Guernsey** segment provides a broad range of services to private clients and financial institutions including private banking and treasury services, internet banking, administered bank services, wealth management and fiduciary services.

The **Switzerland** segment provides fiduciary services. The **Bahamas** segment provides fiduciary and ancillary services.

The **United Kingdom** segment previously provided a broad range of services including private banking and treasury services, internet banking and wealth management and fiduciary services to high net worth individuals and privately owned businesses. As described in Note 11, during the year-ended 31 December 2015, the Bank commenced an orderly wind down of the deposit taking and investment management businesses in the United Kingdom segment. The United Kingdom segment now provides mortgage services for high value residential properties.

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Total Assets by Segment	30 September 2017	31 December 2016
Bermuda	5,876,172	6,765,125
Cayman	3,221,976	3,393,256
Guernsey	1,520,693	1,132,663
Switzerland	2,991	2,173
The Bahamas	47,759	81,604
United Kingdom	37,304	151,866
Total assets before inter-segment eliminations	10,706,895	11,526,687
Less: inter-segment eliminations	(128,513)	(423,142)
Total	10,578,382	11,103,545

Three months ended 30 September 2017	Net interest income		Provision for credit losses	Non-interest income	Revenue before gains and losses	Gains and losses	Total net revenue	Total expenses	Net income
	Customer	Inter- segment							
Bermuda	45,555	287	1,053	20,051	66,946	2,597	69,543	46,954	22,589
Cayman	21,805	11	(418)	10,923	32,321	—	32,321	14,938	17,383
Guernsey	6,638	(305)	26	5,628	11,987	—	11,987	9,558	2,429
Switzerland	—	—	—	938	938	—	938	898	40
The Bahamas	34	7	—	918	959	—	959	1,022	(63)
United Kingdom	226	—	—	838	1,064	(842)	222	1,509	(1,287)
Total before eliminations	74,258	—	661	39,296	114,215	1,755	115,970	74,879	41,091
Inter-segment eliminations	—	—	—	(1,063)	(1,063)	—	(1,063)	(1,063)	—
Total	74,258	—	661	38,233	113,152	1,755	114,907	73,816	41,091

Three months ended 30 September 2016	Net interest income		Provision for credit losses	Non-interest income	Revenue before gains and losses	Gains and losses	Total net revenue	Total expenses	Net income
	Customer	Inter- segment							
Bermuda	40,895	465	(19)	19,285	60,626	867	61,493	48,800	12,693
Cayman	19,660	65	193	9,084	29,002	(154)	28,848	14,805	14,043
Guernsey	3,607	(95)	(655)	5,912	8,769	(59)	8,710	8,552	158
Switzerland	1	—	—	875	876	—	876	824	52
The Bahamas	13	5	—	1,112	1,130	—	1,130	1,245	(115)
United Kingdom	822	(440)	174	693	1,249	(30)	1,219	4,002	(2,783)
Total before eliminations	64,998	—	(307)	36,961	101,652	624	102,276	78,228	24,048
Inter-segment eliminations	—	—	—	(695)	(695)	—	(695)	(695)	—
Total	64,998	—	(307)	36,266	100,957	624	101,581	77,533	24,048

Nine months ended 30 September 2017	Net interest income		Provision for credit losses	Non-interest income	Revenue before gains and losses	Gains and losses	Total net revenue	Total expenses	Net income
	Customer	Inter- segment							
Bermuda	132,078	835	718	59,474	193,105	4,875	197,980	138,787	59,193
Cayman	64,257	—	(273)	33,304	97,288	19	97,307	45,145	52,162
Guernsey	16,585	(834)	42	17,094	32,887	(67)	32,820	28,192	4,628
Switzerland	—	—	—	2,805	2,805	—	2,805	2,535	270
The Bahamas	69	39	—	2,918	3,026	—	3,026	3,431	(405)
United Kingdom	658	(40)	—	2,590	3,208	(863)	2,345	5,195	(2,850)
Total before eliminations	213,647	—	487	118,185	332,319	3,964	336,283	223,285	112,998
Inter-segment eliminations	—	—	—	(2,711)	(2,711)	—	(2,711)	(2,711)	—
Total	213,647	—	487	115,474	329,608	3,964	333,572	220,574	112,998

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Nine months ended 30 September 2016	Net interest income		Provision for credit losses	Non-interest income	Revenue before gains and losses	Gains and losses	Total net revenue	Total expenses	Net income
	Customer	Inter- segment							
Bermuda	119,286	1,306	(3,786)	51,709	168,515	973	169,488	121,488	48,000
Cayman	58,008	287	(1,210)	30,344	87,429	(968)	86,461	44,950	41,511
Guernsey	10,928	(229)	(1,224)	18,806	28,281	(983)	27,298	26,498	800
Switzerland	1	—	—	2,814	2,815	—	2,815	2,535	280
The Bahamas	33	21	—	3,531	3,585	—	3,585	3,833	(248)
United Kingdom	3,414	(1,385)	949	3,463	6,441	1,194	7,635	17,396	(9,761)
Total before eliminations	191,670	—	(5,271)	110,667	297,066	216	297,282	216,700	80,582
Inter-segment eliminations	—	—	—	(1,983)	(1,983)	—	(1,983)	(1,983)	—
Total	191,670	—	(5,271)	108,684	295,083	216	295,299	214,717	80,582

Note 13: Derivative instruments and risk management

The Bank uses derivatives for risk management purposes and to meet the needs of its customers. The Bank's derivative contracts principally involve over-the-counter ("OTC") transactions that are privately negotiated between the Bank and the counterparty to the contract and include interest rate contracts and foreign exchange contracts.

The Bank may pursue opportunities to reduce its exposure to credit losses on derivatives by entering into International Swaps and Derivatives Association master agreements ("ISDAs"). Depending on the nature of the derivative transaction, bilateral collateral arrangements may be used as well. When the Bank is engaged in more than one outstanding derivative transaction with the same counterparty, and also has a legally enforceable master netting agreement with that counterparty, the net marked to market exposure represents the netting of the positive and negative exposures with that counterparty. When there is a net negative exposure, the Bank regards its credit exposure to the counterparty as being zero. The net marked to market position with a particular counterparty represents a reasonable measure of credit risk when there is a legally enforceable master netting agreement between the Bank and that counterparty.

Certain of these agreements contain credit risk-related contingent features in which the counterparty has the option to accelerate cash settlement of the Bank's net derivative liabilities with the counterparty in the event the Bank's credit rating falls below specified levels or the liabilities reach certain levels.

All derivative financial instruments, whether designated as hedges or not, are recorded on the consolidated balance sheets at fair value within other assets or other liabilities. These amounts include the effect of netting. The accounting for changes in the fair value of a derivative in the consolidated statements of operations depends on whether the contract has been designated as a hedge and qualifies for hedge accounting.

Notional Amounts

The notional amounts are not recorded as assets or liabilities on the consolidated balance sheets as they represent the face amount of the contract to which a rate or price is applied to determine the amount of cash flows to be exchanged. Notional amounts represent the volume of outstanding transactions and do not represent the potential gain or loss associated with market risk or credit risk of such instruments. Credit risk is limited to the positive fair value of the derivative instrument, which is significantly less than the notional amount.

Fair Value

Derivative instruments, in the absence of any compensating up-front cash payments, generally have no market value at inception. They obtain value, positive or negative, as relevant interest rates, exchange rates, equity or commodity prices or indices change. The potential for derivatives to increase or decrease in value as a result of the foregoing factors is generally referred to as market risk. Market risk is managed within clearly defined parameters as prescribed by senior management of the Bank. The fair value is defined as the profit or loss associated with replacing the derivative contracts at prevailing market prices.

Risk Management Derivatives

The Bank enters into interest derivative contracts as part of its overall interest rate risk management strategy to minimise significant unplanned fluctuations in earnings that are caused by interest rate volatility. The Bank's goal is to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain consolidated balance sheet assets and liabilities so that movements in interest rates do not adversely affect the net interest margin. Derivative instruments that are used as part of the Bank's risk management strategy include interest rate swap contracts that have indices related to the pricing of specific consolidated balance sheet assets and liabilities. Interest rate swaps generally involve the exchange of fixed and variable-rate interest payments between two parties, based on a common notional principal amount and maturity date. The Bank uses foreign currency derivative instruments to hedge its exposure to foreign currency risk. Certain hedging relationships are formally designated and qualify for hedge accounting as fair value or net investment hedges. Risk management derivatives comprise fair value hedges, net investments hedges and derivatives not formally designated as hedges as described below.

Fair value hedges consist of designated interest rate swaps and are used to minimise the Bank's exposure to changes in the fair value of assets and liabilities due to movements in interest rates. The Bank previously entered into interest rate swaps to convert its fixed-rate long-term loans to floating-rate loans, and convert fixed-rate deposits to floating-rate deposits. During the year ended 31 December 2011, the Bank cancelled its interest rate swaps designated as fair value hedges of loans receivable and therefore discontinued hedge accounting for these financial instruments. The fair value attributable to the hedged loans are accounted for prospectively and are being amortised to net income over the remaining life of each individual loan, which could extend to year 2029, using the effective interest method.

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Net investment hedges includes designated currency swaps and qualifying non-derivative instruments and are used to minimise the Bank's exposure to variability in the foreign currency translation of net investments in foreign operations. The effective portion of changes in the fair value of the hedging instrument is recognised in AOCL consistent with the related translation gains and losses of the hedged net investment. For net investment hedges, all critical terms of the hedged item and the hedging instrument are matched at inception and on an ongoing basis to minimise the risk of hedge ineffectiveness.

For derivatives designated as net investment hedges, the Bank follows the method based on changes in spot exchange rates. Accordingly:

- The change in the fair value of the derivative instrument that is reported in AOCL (i.e. the effective portion) is determined by the changes in spot exchange rates.
- The change in the fair value of the derivative instrument attributable to changes in the difference between the forward rate and spot rate are excluded from the measure of the hedge ineffectiveness and that difference is reported directly in the consolidated statements of operations under foreign exchange revenue.

Amounts recorded in AOCL are reclassified to earnings only upon the sale or substantial liquidation of an investment in a foreign subsidiary.

For foreign-currency-denominated debt instruments that are designated as hedges of net investments in foreign operations, the translation gain or loss that is recorded in AOCL is based on the spot exchange rate between the reporting currency of the Bank and the functional currency of the respective subsidiary. See Note 19 for details on the amount recognised into AOCL during the current period from translation gain or loss.

Derivatives not formally designated as hedges are entered into to manage the interest rate risk of fixed rate deposits and foreign exchange risk of the Bank's exposure. Changes in the fair value of derivative instruments not formally designated as hedges are recognised in foreign exchange income.

Client service derivatives

The Bank enters into foreign exchange contracts and interest rate caps primarily to meet the foreign exchange needs of its customers. Foreign exchange contracts are agreements to exchange specific amounts of currencies at a future date at a specified rate of exchange. Changes in the fair value of client services derivative instruments are recognised in foreign exchange income.

The following table shows the aggregate notional amounts of derivative contracts outstanding listed by type and respective gross positive or negative fair values and classified by those used for risk management (sub-classified as hedging and those that do not qualify for hedge accounting), client services and credit derivatives. Fair value of derivatives is recorded in the consolidated balance sheets in other assets and other liabilities. Gross positive fair values are recorded in other assets and gross negative fair values are recorded in other liabilities, subject to netting when master netting agreements are in place.

30 September 2017	Derivative instrument	Number of contracts	Notional amounts	Gross positive fair value	Gross negative fair value	Net fair value
Risk management derivatives						
Derivatives not formally designated as hedging instruments	Currency swaps	7	381,009	1,536	(5,481)	(3,945)
Client services derivatives	Spot and forward foreign exchange	158	3,088,772	12,687	(12,441)	246
Total derivative instruments			3,469,781	14,223	(17,922)	(3,699)
<hr/>						
31 December 2016	Derivative instrument	Number of contracts	Notional amounts	Gross positive fair value	Gross negative fair value	Net fair value
Risk management derivatives						
Net investment hedges	Currency swaps	1	77,670	15,744	—	15,744
Derivatives not formally designated as hedging instruments	Currency swaps	11	676,856	5,901	(3,013)	2,888
Subtotal risk management derivatives			754,526	21,645	(3,013)	18,632
Client services derivatives	Spot and forward foreign exchange	106	2,039,141	15,410	(15,267)	143
Total derivative instruments			2,793,667	37,055	(18,280)	18,775

In addition to the above, as at 30 September 2017 foreign denominated deposits of £84.5 million (31 December 2016: £34.5 million), were designated as a hedge of foreign exchange risk associated with the net investment in foreign operations.

We manage derivative exposure by monitoring the credit risk associated with each counterparty using counterparty specific credit risk limits, using master netting arrangements where appropriate and obtaining collateral. The Bank elected to offset in the consolidated balance sheets certain gross derivative assets and liabilities subject to netting agreements.

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The Bank also elected not to offset certain derivative assets or liabilities and all collaterals received or paid that the Bank or the counterparties could legally offset in the event of default. In the tables below, these positions are deducted from the net fair value presented in the consolidated balance sheets in order to present the net exposures. The collateral values presented in the following table are limited to the related net derivative asset or liability balance and, accordingly, do not include excess collateral received or paid.

30 September 2017	Gross fair value recognised	Less: offset applied under master netting agreements	Net fair value presented in the consolidated balance sheets	Less: positions not offset in the consolidated balance sheets		Net exposures
				Gross fair value of derivatives	Cash collateral received / paid	
Derivative assets						
Spot and forward foreign exchange and currency swaps	14,223	(3,658)	10,565	—	(9,393)	1,172
Derivative liabilities						
Spot and forward foreign exchange and currency swaps	17,922	(3,658)	14,264	—	(4,384)	9,880
Net negative fair value			(3,699)			

31 December 2016	Gross fair value recognised	Less: offset applied under master netting agreements	Net fair value presented in the consolidated balance sheets	Less: positions not offset in the consolidated balance sheets		Net exposures
				Gross fair value of derivatives	Cash collateral received / paid	
Derivative assets						
Spot and forward foreign exchange and currency swaps	37,055	(6,959)	30,096	(6,811)	(8,292)	14,993
Derivative liabilities						
Spot and forward foreign exchange and currency swaps	18,280	(6,959)	11,321	(6,811)	—	4,510
Net positive fair value			18,775			

The following tables shows the location and amount of gains (losses) recorded in either the consolidated statements of operations or consolidated statements of comprehensive income on derivative instruments outstanding. During 2016, Management revised the following disclosures to segregate the gains and losses attributable to the specific types of derivatives.

Derivative instrument	Consolidated statements of operations line item	Three months ended		Nine months ended	
		30 September 2017	30 September 2016	30 September 2017	30 September 2016
Spot and forward foreign exchange	Foreign exchange revenue	(423)	(22)	103	30
Currency swaps, not designated as hedge	Foreign exchange revenue	10,794	(2,753)	(6,833)	6,355
Currency swaps - Net investment hedge	Foreign exchange revenue	(12,516)	(57)	(11,334)	512
Total net gains (losses) recognised in net income		(2,145)	(2,832)	(18,064)	6,897
Derivative instrument	Consolidated statements of comprehensive income line item	30 September 2017	30 September 2016	30 September 2017	30 September 2016
Currency swaps - Net investment hedge	Net change in unrealised gains and (losses) on translation of net investment in foreign operations	—	1,310	(4,410)	7,712
Total net gains (losses) recognised in comprehensive income		—	1,310	(4,410)	7,712

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Note 14: Fair value measurements

The following table presents the financial assets and liabilities that are measured at fair value on a recurring basis. Management classifies these items based on the type of inputs used in their respective fair value determination as described in Note 2 of the Bank's audited financial statements for the year ended 31 December 2016.

Management reviews the price of each security monthly, comparing market values to expectations and to the prior month's price. Management's expectations are based upon knowledge of prevailing market conditions and developments relating to specific issuers and/or asset classes held in the investment portfolio. Where there are unusual or significant price movements, or where a certain asset class has performed out-of-line with expectations, the matter is reviewed by the Group Asset and Liability Committee.

Financial instruments in Level 1 include actively traded redeemable mutual funds.

Financial instruments in Level 2 include corporate bonds, mortgage-backed securities and other asset-backed securities, forward foreign exchange contracts and mutual funds not actively traded.

Financial instruments in Level 3 include asset-backed securities for which the market is relatively illiquid and for which information about actual trading prices is not readily available.

There were no transfers between Level 1 and Level 2 or Level 2 and Level 3 during the nine months ended 30 September 2017 and the year ended 31 December 2016.

	30 September 2017			Total carrying amount / fair value	31 December 2016			Total carrying amount / fair value
	Fair value				Fair value			
	Level 1	Level 2	Level 3		Level 1	Level 2	Level 3	
Items that are recognised at fair value on a recurring basis:								
Financial assets								
Trading investments								
Mutual funds	6,492	208	—	6,700	6,091	222	—	6,313
Total trading	6,492	208	—	6,700	6,091	222	—	6,313
Available-for-sale investments								
US government and federal agencies	—	2,664,849	—	2,664,849	—	2,430,402	—	2,430,402
Non-US governments debt securities	—	26,982	—	26,982	—	27,020	—	27,020
Corporate debt securities	—	278,893	—	278,893	—	514,475	—	514,475
Asset-backed securities - Student loans	—	—	12,493	12,493	—	—	12,493	12,493
Commercial mortgage-backed securities	—	150,758	—	150,758	—	150,546	—	150,546
Residential mortgage-backed securities	—	193,960	—	193,960	—	197,802	—	197,802
Total available-for-sale	—	3,315,442	12,493	3,327,935	—	3,320,245	12,493	3,332,738
Other assets - Derivatives	—	10,565	—	10,565	—	30,096	—	30,096
Financial liabilities								
Other liabilities - Derivatives	—	14,264	—	14,264	—	11,321	—	11,321

Level 3 Reconciliation

The Level 3 Asset-backed securities - Student loans is a federal family education loan programme guaranteed student loan security and is valued using a non-binding broker quote. The fair value provided by the broker is based on the last trading price of similar securities but as the market for the security is illiquid, a Level 2 classification is not supported.

Significant increases (decreases) in any of the preceding inputs in isolation could result in a significantly different fair value measurement. Generally a change in assumption used for the probability of defaults is accompanied by a directionally similar change in the assumption used for the loss severity.

	Nine months ended 30 September 2017	Year ended 31 December 2016
Carrying amount at beginning of period	12,493	12,161
Realised and unrealised gains (losses) recognised in other comprehensive income	—	332
Carrying amount at end of period	12,493	12,493

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Items Other Than Those Recognised at Fair Value on a Recurring Basis:

	Level	30 September 2017			31 December 2016		
		Carrying amount	Fair value	Appreciation / (depreciation)	Carrying amount	Fair value	Appreciation / (depreciation)
Financial assets							
Cash due from banks	Level 1	1,545,522	1,545,522	—	2,101,651	2,101,651	—
Securities purchased under agreement to resell	Level 2	209,595	209,595	—	148,813	148,813	—
Short-term investments	Level 1	208,177	208,177	—	519,755	519,755	—
Investments held-to-maturity	Level 2	1,278,152	1,278,210	58	1,061,103	1,046,828	(14,275)
Loans, net of allowance for credit losses	Level 2	3,664,101	3,658,872	(5,229)	3,570,478	3,566,812	(3,666)
Other real estate owned ¹	Level 2	12,272	12,272	—	14,199	14,199	—
Financial liabilities							
Customer deposits							
Demand deposits	Level 2	7,884,403	7,884,403	—	8,193,213	8,193,213	—
Term deposits	Level 2	1,510,241	1,511,100	(859)	1,816,640	1,817,564	(924)
Deposits from banks	Level 2	12,817	12,817	—	23,796	23,796	—
Long-term debt	Level 2	117,000	118,496	(1,496)	117,000	117,683	(683)

¹ The current carrying value of OREO is adjusted to fair value only when there is devaluation below carrying value.

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Note 15: Interest rate risk

The following tables set out the assets, liabilities and shareholders' equity and off-balance sheet instruments on the date of the earlier of contractual maturity, expected maturity or repricing date. Use of these tables to derive information about the Bank's interest rate risk position is limited by the fact that customers may choose to terminate their financial instruments at a date earlier than the contractual maturity or repricing date. Examples of this include fixed-rate mortgages, which are shown at contractual maturity but which may pre-pay earlier, and certain term deposits, which are shown at contractual maturity but which may be withdrawn before their contractual maturity subject to prepayment penalties. Investments are shown based on remaining contractual maturities. The remaining contractual principal maturities for mortgage-backed securities (primarily US government agencies) do not consider prepayments. Remaining expected maturities will differ from contractual maturities because borrowers may have the right to prepay obligations before the underlying mortgages mature.

30 September 2017	Earlier of contractual maturity or repricing date						
(in \$ millions)	Within 3 months	3 to 6 months	6 to 12 months	1 to 5 years	After 5 years	Non-interest bearing funds	Total
Assets							
Cash due from banks	1,455	—	—	—	—	91	1,546
Securities purchased under agreement to resell	210	—	—	—	—	—	210
Short-term investments	203	1	4	—	—	—	208
Investments	1,498	65	63	337	2,643	7	4,613
Loans	3,330	171	18	101	42	2	3,664
Other assets	—	—	—	—	—	337	337
Total assets	6,696	237	85	438	2,685	437	10,578
Liabilities and shareholders' equity							
Shareholders' equity	—	—	—	—	—	802	802
Demand deposits	5,522	—	—	—	—	2,371	7,893
Term deposits	1,125	178	145	66	—	—	1,514
Other liabilities	—	—	—	—	—	252	252
Long-term debt	92	—	25	—	—	—	117
Total liabilities and shareholders' equity	6,739	178	170	66	—	3,425	10,578
Interest rate sensitivity gap	(43)	59	(85)	372	2,685	(2,988)	—
Cumulative interest rate sensitivity gap	(43)	16	(69)	303	2,988	—	—

31 December 2016	Earlier of contractual maturity or repricing date						
(in \$ millions)	Within 3 months	3 to 6 months	6 to 12 months	1 to 5 years	After 5 years	Non-interest bearing funds	Total
Assets							
Cash due from banks	1,991	—	—	—	—	111	2,102
Securities purchased under agreement to resell	149	—	—	—	—	—	149
Short-term investments	135	385	—	—	—	—	520
Investments	1,343	15	81	665	2,290	6	4,400
Loans	3,339	53	57	81	38	2	3,570
Other assets	—	—	—	—	—	363	363
Total assets	6,957	453	138	746	2,328	482	11,104
Liabilities and shareholders' equity							
Shareholders' equity	—	—	—	—	—	711	711
Demand deposits	5,828	—	—	—	—	2,385	8,213
Term deposits	1,492	166	92	71	—	—	1,821
Other liabilities	—	—	—	—	—	242	242
Long-term debt	92	—	—	25	—	—	117
Total liabilities and shareholders' equity	7,412	166	92	96	—	3,338	11,104
Interest rate sensitivity gap	(455)	287	46	650	2,328	(2,856)	—
Cumulative interest rate sensitivity gap	(455)	(168)	(122)	528	2,856	—	—

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Note 16: Earnings per share

Earnings per share have been calculated using the weighted average number of common shares outstanding during the period after deduction of the shares held as treasury stock. The dilutive effect of share-based compensation plans was calculated using the treasury stock method, whereby the proceeds received from the exercise of share-based awards are assumed to be used to repurchase outstanding shares, using the average market price of the Bank's shares for the year. Numbers of shares are expressed in thousands.

During the nine months ended 30 September 2017, options to purchase an average of 1.1 million (30 September 2016: 2.7 million) common shares were outstanding. During the nine months ended 30 September 2017, the average number of outstanding awards of unvested common shares was 0.9 million (30 September 2016: 0.8 million). Only awards for which the sum of 1) the expense that will be recognised in the future (i.e. the unrecognised expense) and 2) its exercise price, if any, was lower than the average market price of the Bank's common shares were considered dilutive and, therefore, included in the computation of diluted earnings per share. An award's unrecognised expense is also considered to be the proceeds the employees would need to pay to purchase accelerated vesting of the awards. For purposes of calculating dilution, such proceeds are assumed to be used by the Bank to buy back common shares at the average market price. The weighted-average number of outstanding awards, net of the assumed weighted-average number of common shares bought back, is included in the number of diluted participating shares.

A warrant, outstanding until the Bank repurchased it in December 2016, to purchase 0.43 million common shares issued to the Government of Bermuda in exchange for the Government's guarantee of the preference shares, with an exercise price per share of \$34.72 was not included in the computation of earnings per share for any period during the year ended 31 December 2016 because the exercise price was greater than the average market price of the Bank's common shares.

	Three months ended		Nine months ended	
	30 September 2017	30 September 2016	30 September 2017	30 September 2016
Net income	41,091	24,048	112,998	80,582
Less: Preference dividends declared and guarantee fee	—	(4,119)	—	(12,303)
Net income attributable for common shareholders	41,091	19,929	112,998	68,279
Basic Earnings Per Share				
Weighted average number of common shares issued	54,614	48,782	54,180	47,889
Weighted average number of common shares held as treasury stock	—	(518)	—	(647)
Weighted average number of common shares (in thousands)	54,614	48,264	54,180	47,242
Basic Earnings Per Share	0.75	0.41	2.09	1.45
Diluted Earnings Per Share				
Weighted average number of common shares	54,614	48,264	54,180	47,242
Net dilution impact related to options to purchase common shares	339	499	628	455
Net dilution impact related to awards of unvested common shares	512	275	596	346
Weighted average number of diluted common shares (in thousands)	55,465	49,038	55,404	48,043
Diluted Earnings Per Share	0.74	0.41	2.04	1.42

Note 17: Share-based payments

The common shares transferred to employees under all share-based payments are either taken from the Bank's common treasury shares or from newly issued shares. All share-based payments are settled by the ultimate parent company, which pursuant to Bermuda law is not taxed on income. There are no income tax benefits in relation to the issue of such shares as a form of compensation.

In conjunction with the 2010 capital raise, the Board of Directors approved the 2010 Omnibus Plan (the "2010 Plan"). Under the 2010 Plan, 5% of the Bank's fully diluted common shares, equal to approximately 2.95 million shares, were initially available for grant to certain officers in the form of stock options or unvested shares awards. Both types of awards are detailed below. In 2012 and 2016, the Board of Directors approved an increase to the equivalent number of shares allowed to be granted under the 2010 Plan to respectively 5.0 million and 7.5 million shares.

Stock Option Awards

1997 Stock Option Plan

Prior to the capital raise on 2 March 2010, the Bank granted stock options to employees and Directors of the Bank that entitle the holder to purchase one common share at a subscription price equal to the market price on the effective date of the grant. Generally, the options granted vest 25 percent at the end of each year for four years, however as a result of the 2010 capital raise, the options granted under the Bank's 1997 Stock Option Plan to employees became fully vested and options awarded to certain executives were surrendered.

2010 Plan

Under the 2010 Plan, options are awarded to Bank employees and executive management, based on predetermined vesting conditions that entitle the holder to purchase one common share at a subscription price usually equal to the price of the most recently traded common share when granted and have a term of 10 years. The subscription price is reduced for all special dividends declared by the Bank. Stock option awards granted under the 2010 Plan vest based on two specific types of vesting conditions i.e., time and performance conditions, as detailed below:

Time vesting condition

50% of each option award is granted in the form of time vested options and vests 25% on each of the second, third, fourth and fifth anniversaries of the effective grant date.

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In addition to the time vesting conditions noted above, the options will generally vest immediately:

- by reason of the employee's death or disability,
- upon termination, by the Bank, of the holder's employment, unless if in relation with the holder's misconduct, or
- in limited circumstances and specifically approved by the Board, as stipulated in the holder's employment contract.

In the event of the employee's resignation, any unvested portion of the awards shall generally be forfeited and any vested portion of the options shall generally remain exercisable during the 90-day period following the termination date or, if earlier, until the expiration date, and any vested portion of the options not exercised as of the expiration of such period shall be forfeited without any consideration therefore.

Performance vesting condition

50% of each option award is granted in the form of performance options and vests (partially or fully) on a "valuation event" date (date any of the 2 March 2010 new investors transfers at least 5% of the total number of common shares or the date that there is a change in control and any of the new investors realises a predetermined multiple of invested capital ("MOIC")). On 21 September 2016, it was determined that a valuation event occurred during which a new investor realised a MOIC of more than 200% of the original invested capital of \$12.09 per share and accordingly, all outstanding unvested performance options vested.

Changes in Outstanding Stock Options

Nine months ended 30 September 2017	Number of shares transferable upon exercise (thousands)			Weighted average exercise price (\$)		Weighted average remaining life (years)		Aggregate intrinsic value (\$ thousands)
	1997 Stock Option Plan	2010 Stock Option Plan	Total	1997 Stock Option Plan	2010 Stock Option Plan	1997 Stock Option Plan	2010 Stock Option Plan	
Outstanding at beginning of period	116	1,950	2,066	132.13	11.57			
Exercised	—	(1,456)	(1,456)	—	11.51			31,884
Forfeitures and cancellations	(57)	—	(57)	151.71	—			
Outstanding at end of period	59	494	553	113.46	11.72	0.88	2.73	12,305
Vested and exercisable at end of period	59	494	553	113.46	11.72	0.88	2.73	

Nine months ended 30 September 2016	Number of shares transferable upon exercise (thousands)			Weighted average exercise price (\$)		Weighted average remaining life (years)		Aggregate intrinsic value (\$ thousands)
	1997 Stock Option Plan	2010 Stock Option Plan	Total	1997 Stock Option Plan	2010 Stock Option Plan	1997 Stock Option Plan	2010 Stock Option Plan	
Outstanding at beginning of period	218	2,608	2,826	135.19	11.60			
Exercised	—	(118)	(118)	—	11.63			1,117
Forfeitures and cancellations	(102)	(4)	(106)	138.79	11.50			
Resignations, retirements, redundancies	—	(27)	(27)	—	11.50			
Outstanding at end of period	116	2,459	2,575	132.04	11.60	1.43	3.93	32,347
Vested and exercisable at end of period	116	2,459	2,575	132.04	11.60	1.43	3.93	

Share Based Plans

Recipients of unvested share awards are entitled to the related common shares at no cost, at the time the award vests. Recipients of unvested shares may be entitled to receive additional unvested shares having a value equal to the cash dividends that would have been paid had the unvested shares been issued and vested. Such additional unvested shares granted as dividend equivalents are subject to the same vesting schedule and conditions as the underlying unvested shares.

Unvested shares subject only to the time vesting condition generally vest upon retirement, death, disability or upon termination, by the Bank, of the holder's employment unless if in connection with the holder's misconduct. Unvested shares subject to both time vesting and performance vesting conditions remain outstanding and unvested upon retirement and will vest only if the performance conditions are met. Unvested shares can also vest in limited circumstances and if specifically approved by the Board, as stipulated in the holder's employment contract. In all other circumstances, unvested shares are generally forfeited when employment ends.

Employee Deferred Incentive Plan ("EDIP")

Under the Bank's EDIP Plan, shares were awarded to Bank employees and executive management based on the time vesting condition, which states that the shares will vest equally over a three-year period from the effective grant date.

Executive Long-Term Incentive Share Plan ("ELTIP") - Years 2012 and 2011

Under the Bank's 2012 and 2011 ELTIP, shares were awarded to Bank employees and executive management, based on predetermined vesting conditions. Two types of vesting conditions upon which the shares were awarded comprise the ELTIP: 1) 50% of each share award was granted in the form of time vested shares, generally vesting equally over a three-year period from the effective grant date; and 2) 50% of each share award was granted in the form of performance shares, generally vesting upon the achievement of certain performance targets in the three-year period from the effective grant date.

Executive Long-Term Incentive Share Plan ("ELTIP") - Years 2017, 2016, 2015, 2014 and 2013

The 2017 ELTIP was approved on 27 February 2017. Under the Bank's 2017, 2016, 2015, 2014 and 2013 ELTIP, performance shares were awarded to executive management. These shares will generally vest upon the achievement of certain performance targets in the three-year period from the effective grant date.

Changes in Outstanding ELTIP and EDIP awards (in thousands of shares transferable upon vesting)

	Nine months ended			
	30 September 2017		30 September 2016	
	EDIP	ELTIP	EDIP	ELTIP
Outstanding at beginning of period	215	640	226	606
Granted	130	230	114	357
Vested (fair value in 2017: \$10.2 million, 2016: \$6.9 million)	(102)	(196)	(118)	(302)
Resignations, retirements, redundancies	(1)	(1)	(2)	(8)
Outstanding at end of period	242	673	220	653

Share-based Compensation Cost Recognised in Net Income

	Nine months ended					
	30 September 2017			30 September 2016		
	Stock option plans	EDIP and ELTIP	Total	Stock option plans	EDIP and ELTIP	Total
Cost recognised in net income	—	5,225	5,225	8,872	4,592	13,464

Unrecognised Share-based Compensation Cost

	30 September 2017	31 December 2016
	EDIP	4,076
ELTIP		
Time vesting shares	3,720	2,988
Performance vesting shares	5,929	3,802
Total unrecognised expense	13,725	8,830

Note 18: Share buy-back plans

The Bank initially introduced two share buy-back programmes on 1 May 2012 as a means to improve shareholder liquidity and facilitate growth in share value. Each programme was approved by the Board of Directors for a period of 12 months, in accordance with the regulations of the BSX. The BSX must be advised monthly of shares purchased pursuant to each programme.

From time to time the Bank's associates, insiders and insiders' associates as defined by the BSX regulations may sell shares which may result in such shares being repurchased pursuant to each programme, provided no more than any such person's pro-rata share of the listed securities is repurchased. Pursuant to the BSX regulations, all repurchases made by any issuer pursuant to a securities repurchase programme must be made: (1) in the open market and not by private agreement; and (2) for a price not higher than the last independent trade for a round lot of the relevant class of securities.

Common Share Buy-Back Programme

On 19 February 2016, the Board approved, with effect from 1 April 2016, the 2016 common share buy-back programme, authorising the purchase for treasury of up to 0.8 million common shares.

	Nine months ended		Year ended 31 December				
	30 September 2017	2016	2015	2014	2013	2012	Total
Common share buy-backs							
Acquired number of shares (to the nearest 1)	—	97,053	250,371	856,734	403,848	726,005	2,334,011
Average cost per common share	—	16.36	19.42	19.86	13.89	12.40	16.31
Total cost (in US dollars)	—	1,588,189	4,862,248	17,018,412	5,610,907	8,999,061	38,078,817

Preference Share Buy-Back Programme

On 26 February 2015, the Board approved, with effect from 5 May 2015, the 2015 preference share buy-back programme, authorising the purchase for cancellation of up to 5,000 preference shares.

	Nine months ended		Year ended 31 December				
	30 September 2017	2016	2015	2014	2013	2012	Total
Preference share buy-backs							
Acquired number of shares (to the nearest 1)	—	—	183	560	11,972	4,422	17,137
Average cost per preference share	—	—	1,151.55	1,172.26	1,230.26	1,218.40	1,224.46
Total cost (in US dollars)	—	—	210,734	656,465	14,728,624	5,387,777	20,983,600

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Note 19: Accumulated other comprehensive loss

30 September 2017	Unrealised (losses) on translation of net investment in foreign operations	HTM investments	Unrealised gains (losses) on AFS investments	Employee benefit plans			Total AOCL
				Pension	Post-retirement healthcare	Subtotal - employee benefits plans	
Balance at beginning of period	(20,152)	(979)	(22,680)	(63,232)	(37,637)	(100,869)	(144,680)
Other comprehensive income (loss), net of taxes	2,243	109	16,046	541	2,067	2,608	21,006
Balance at end of period	(17,909)	(870)	(6,634)	(62,691)	(35,570)	(98,261)	(123,674)

30 September 2016	Unrealised (losses) on translation of net investment in foreign operations	HTM investments	Unrealised gains (losses) on AFS investments	Employee benefit plans			Total AOCL
				Pension	Post-retirement healthcare	Subtotal - employee benefits plans	
Balance at beginning of period	(13,645)	(2,350)	(57)	(46,331)	(28,114)	(74,445)	(90,497)
Transfer of AFS investments to HTM investments	—	1,442	(1,442)	—	—	—	—
Other comprehensive income (loss), net of taxes	(5,207)	(124)	27,176	1,232	(2,709)	(1,477)	20,368
Balance at end of period	(18,852)	(1,032)	25,677	(45,099)	(30,823)	(75,922)	(70,129)

Net Change of AOCL Components

Line item in the consolidated statements of operations, if any	Three months ended		Nine months ended	
	30 September 2017	30 September 2016	30 September 2017	30 September 2016
Net unrealised gains (losses) on translation of net investment in foreign operations adjustments				
Foreign currency translation adjustments	N/A	4,367	(2,891)	11,277
Gains (loss) on net investment hedge	N/A	(3,269)	2,121	(9,034)
Net change		1,098	(770)	2,243
Held-to-maturity investment adjustments				
Net unamortised gains (losses) transferred from AFS	N/A	—	—	—
Amortisation of net gains (losses) to net income	Interest income on investments	21	21	109
Net change		21	21	109
Available-for-sale investment adjustments				
Gross unrealised gains (losses)	N/A	7,165	(2,149)	20,292
Net unrealised (gains) losses transferred to HTM	N/A	—	—	—
Transfer of realised (gains) losses to net income	Net realised gains (losses) on AFS investments	(2,468)	3	(4,246)
Net change		4,697	(2,146)	16,046
Employee benefit plans adjustments				
Defined benefit pension plan				
Amortisation of actuarial losses	Salaries and other employee benefits	560	426	1,676
Change in deferred taxes	N/A	—	—	—
Foreign currency translation adjustments of related balances	N/A	(403)	17	(1,135)
Net change		157	443	541
Post-retirement healthcare plan				
Amortisation of net actuarial losses	Salaries and other employee benefits	879	682	2,636
Amortisation of prior service credit	Salaries and other employee benefits	(189)	(1,585)	(569)
Net change		690	(903)	2,067
Other comprehensive income (loss), net of taxes		6,663	(3,355)	21,006

Note 20: Capital structure

Authorised Capital

On 16 September 2016, the Bank began trading on the New York Stock Exchange under the ticker symbol "NTB". The offering of 12,234,042 common shares consisted of 5,957,447 newly issued common shares sold by Butterfield and 6,276,595 common shares sold by certain selling shareholders, including 1,595,744 common shares sold by certain of the selling shareholders pursuant to the underwriters' option to purchase additional shares, which was exercised in full prior to the closing.

On 25 July 2016, the Bank's board of directors approved a consolidation of the existing common shares on the basis of a 10 to 1 ratio, subject to shareholder approval. As a result of this consolidation, effective 6 September 2016 upon shareholder approval, every 10 common shares of par value BM\$0.01 were consolidated into 1 common share of par value BM\$0.10 (the "Share Consolidation").

In addition, as of 6 September 2016, the par value of each issued common share and each authorised but unissued common share was reduced from BM\$0.10 to BM\$0.01 and the authorised share capital of the Bank was correspondingly reduced from 2,000,000,000 common shares of par value BM\$0.10 each, 6,000,000,000 non-voting ordinary shares of par value BM\$0.01 each, 110,200,001 preference shares of par value US\$0.01 each and 50,000,000 preference shares of par value £0.01 each to 2,000,000,000 common shares of par value BM\$0.01 each, 6,000,000,000 non-voting ordinary shares of par value BM\$0.01 each, 110,200,001 preference shares of par value US\$0.01 each and 50,000,000 preference shares of par value £0.01 each, without any payment by the Bank to the holders of the voting ordinary shares in respect thereof (the "Reduction in Par Value" and together with the Share Consolidation, the "Reverse Share Split").

Immediately following the Reduction in Par Value, the Bank repurchased any and all fractions of common shares issued and outstanding following the Reduction in Par Value, from the holders thereof. All share, share-based payments and dividend information presented in these consolidated financial statements and accompanying footnotes has been retroactively adjusted to reflect the decreased number of shares resulting from this action.

Prior to the Reverse Share Split, the Bank's total authorised share capital consisted of (i) 20 billion common shares of par value BM\$0.01, (ii) 6 billion non-voting ordinary shares of par value BM\$0.01; (iii) 100,200,001 preference shares of par value US\$0.01 and (iv) 50 million preference shares of par value £0.01.

Preference Shares

On 22 June 2009, the Bank issued 200,000 Government guaranteed, 8.00% non-cumulative perpetual limited voting preference shares (the "preference shares"). The issuance price was US\$1,000 per share. The preference share buy-backs are disclosed in Note 18: Share Buy-Back Plans.

The preference share principal and dividend payments are guaranteed by the Government of Bermuda. At any time after the expiry of the guarantee offered by the Government of Bermuda, and subject to the approval of the BMA, the Bank would have been able to redeem, in whole or in part, any preference shares at the time issued and outstanding, at a redemption price equal to the liquidation preference plus any unpaid dividends at the time.

Holders of preference shares were entitled to receive, on each preference share only when, as and if declared by the Board of Directors, non-cumulative cash dividends at a rate per annum equal to 8.00% on the liquidation preference of US\$1,000 per preference share payable quarterly in arrears. In exchange for the Government's commitment, the Bank issued to the Government a warrant that, upon issuance, allowed the purchase of 427,960 common shares of the Bank at an exercise price of \$70.10 per share. The warrant which, after adjustments in accordance with anti-dilution terms allowed for the purchase of 432,028 shares with an exercise price of \$34.72 per share was repurchased and cancelled by the Bank in December 2016.

On 15 December 2016, the Bank effected a mandatory redemption of its preference shares by paying a make-whole redemption payment (the "make-whole redemption price") of USD \$1,180.00 per preference share to preference shareholders of record as at 1 December 2016. The make-whole redemption price comprises the sum of the dividend per preference share for the current quarter, the \$1,000 liquidation preference per preference share, discounted for present value, and the present value of future dividend payments through 22 June 2019. Following the payment of the make-whole redemption price, all issued and outstanding preference shares were redeemed, cancelled and reverted to authorised but unissued preference shares of the Bank. The preference shares were also delisted from both the BSX and the Luxembourg Stock Exchange.

Dividends Declared

During the nine months ended 30 September 2017, the Bank paid cash dividends of \$0.96 (30 September 2016: \$0.30) for each common share as of the related record dates. During the nine months ended 30 September 2016, the Bank declared the full 8.00% cash dividends on preference shares. As the preference shares were completely redeemed on 15 December 2016, there were nil cash dividends on preference shares for the nine months ended 30 September 2017.

The Bank is required to comply with Section 54 of the Companies Act 1981 issued by the Government of Bermuda (the "Companies Act") each time a dividend is declared or paid by the Bank and also obtain prior written approval from the BMA pursuant to the Banks and Deposit Companies Act 1999 for any dividends declared. The Bank has complied with Section 54 and has obtained BMA approval for all dividends declared during the periods under review.

Regulatory Capital

Effective 1 January 2016, the Bank's regulatory capital is determined in accordance with current Basel III guidelines as issued by the Bermuda Monetary Authority ("BMA"). Basel III adopts Common Equity Tier 1 ("CET1") as the predominant form of regulatory capital with the CET1 ratio as a new metric. Basel III also adopts the new Leverage Ratio regime, which is calculated by dividing Tier 1 capital by an exposure measure. The Leverage Ratio Exposure Measure consists of total assets (excluding items deducted from Tier 1 capital) and certain off-balance sheet items converted into credit exposure equivalents as well as adjustments for derivatives to reflect credit risk and other risks. Prior to 1 January 2016, the Bank's regulatory capital was determined in accordance with Basel II guidelines as issued by the BMA.

The Bank is fully compliant with all regulatory capital requirements and maintains capital ratios in excess of regulatory minimums as at 30 September 2017 and 31 December 2016. The following table sets forth the Bank's capital adequacy in accordance with the Basel III framework:

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	30 September 2017		31 December 2016	
	Actual	Regulatory minimum	Actual	Regulatory minimum
Capital				
Common Equity Tier 1	740,206	N/A	666,847	N/A
Tier 1 capital	740,206	N/A	666,847	N/A
Tier 2 capital	85,458	N/A	102,709	N/A
Total capital	825,664	N/A	769,556	N/A
Risk Weighted Assets	4,152,653	N/A	4,365,440	N/A
Leverage Ratio Exposure Measure	10,986,431	N/A	11,516,303	N/A
Capital Ratios (%)				
Common Equity Tier 1	17.8%	8.8%	15.3%	8.1%
Total Tier 1	17.8%	10.3%	15.3%	9.6%
Total Capital	19.9%	14.9%	17.6%	15.3%
Leverage ratio	6.7%	5.0%	5.8%	5.0%

Note 21: Business combinations

Bermuda Trust Company Limited and the Private Banking Investment Management of Operations of HSBC Bank Bermuda Limited Acquisition

On 29 April 2016, the Bank and two of its subsidiaries, Butterfield Trust (Bermuda) Limited ("BTBL") and Butterfield Asset Management Limited ("BAM"), acquired for a total purchase price of \$21.8 million: 1) all outstanding shares of Bermuda Trust Company Limited ("BTCL", a wholly-owned subsidiary of HSBC Bank Bermuda Limited ("HSBCBB")), 2) certain assets of the asset management services operations of HSBCBB and 3) certain assets of the private banking services operations of HSBCBB. The acquisition is in line with the Bank's growth strategy of developing core businesses in existing markets and was undertaken to add scale to the Bank capacity in these market segments where the Bank had already a significant presence and a long history.

The acquisition date fair value of consideration transferred amounted to \$21.8 million comprising cash settlement of \$7.0 million paid on 29 April 2016, a second payment of \$2.1 million made on 6 May 2016, and contingent considerations payable in the second half of 2016 and evaluated at \$12.7 million. The contingent considerations were dependent on the trust and asset management clients retention by BNTB before the end of the contingency period in September 2016 and the amount paid was \$12.7 million.

The fair value of the net assets acquired and allocation of purchase is summarised as follows:

	As at 29 April 2016
Total consideration transferred	21,778
Assets acquired	
Intangible assets	21,443
Other assets	3,345
Total assets acquired	24,788
Liabilities acquired	3,010
Excess purchase price (goodwill)	—

The purchase price paid by the Bank was for BTCL's net tangible value as well as intangible assets of \$21.4 million in the form of customer relationships in all three segments with an estimated finite useful life of 15 years.

The Bank incurred transaction expenses related to this acquisition in the amount of \$4.3 million, of which \$3.3 million were expensed during the year ended 31 December 2016 (including \$0.7 million of legal and professional fees) and \$1.0 million were expensed during the year ended 31 December 2015 (including \$1.0 million of legal and professional fees).

For the year ended 31 December 2016, the amount of revenues and earnings relating to the acquired HSBC Bermuda operations that are not inextricably merged into the Bank's operations are \$9.8 million and \$5.0 million respectively.

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The following selected unaudited pro forma financial information has been provided to present a summary of the combined results of the Bank and the acquired operations from HSBC Bermuda, assuming the transaction had been effected on 1 January 2016. The unaudited pro forma data is for informational purposes only and does not necessarily represent results that would have occurred if the transaction had taken place on the basis assumed above. The pro forma have been prepared based on the actual results realised by the Bank from operating the acquired activities, when such activities were not yet inextricably merged into the Bank's operations.

Unaudited pro forma financial information	Three months ended	Nine months ended
	30 September 2016	30 September 2016
Total net revenue	101,581	300,215
Total non-interest operating expense	77,533	217,153
Pro forma net income post business combination	24,048	83,062

Note 22: Related party transactions

Financing Transactions

As of 17 May 2005, the Bank established a programme to offer loans with preferential rates to eligible Bank employees, subject to certain conditions set by the Bank and provided that such employees meet certain credit criteria. Loan payments are serviced by automatically debiting the employee's chequing or savings account with the Bank. Applications for loans are handled according to the same policies as those for the Bank's retail banking clients. The Bank's ability to offer preferential rates on loans depends upon a number of factors, including market conditions, regulations and the Bank's overall profitability. The Bank has the right to change its employee loan policy at any time after notifying participants.

Certain directors and executives of the Bank, companies in which they are principal owners, and trusts in which they are involved, have loans with the Bank. Loans to directors were made in the ordinary course of business at normal credit terms, including interest rate and collateral requirements. Loans to executives may be eligible to preferential rates as described in the preceding paragraph. As at 30 September 2017, related party director and executive loan balances were \$31.9 million (31 December 2016: \$12.1 million). During the nine months ended 30 September 2017, new issuance of loans and change in directorships to directors and executives were \$31.7 million and repayments and change in directorships were \$7.6 million (year ended 31 December 2016: \$27.6 and \$25.1 million). Also, during the three months ended 30 September 2017, a Director resigned from the Board resulting in \$4.3 million in loans being reclassified out of related party loans (year ended 31 December 2016: \$54.3 million). All of these loans were considered performing loans as at 30 September 2017 and 31 December 2016.

On 6 October 2015, the Bank executed a \$6 million loan agreement with a related party of an executive which provides for maturity on 31 October 2017. This loan was made in the ordinary course of business on normal commercial terms. At 30 September 2017, \$0.3 million was outstanding under this agreement. For the nine months ended 30 September 2017, \$0.1 million of interest income has been recognised in the consolidated statements of operations in relation with this agreement.

For the nine months ended 30 September 2017, the Bank has recognised \$1.6 million (31 December 2016: \$2.2 million) of non-interest expenses in the consolidated statement of operations relating to an affiliate which the Bank holds an investment in.

Capital Transaction

Up to 28 February 2017, investment partnerships associated with The Carlyle Group held approximately 14% of the Bank's equity voting power along with the right to designate two persons for nomination for election by the shareholders as members of the Bank's Board of Directors. On 28 February 2017, as a result of a secondary public offering, the Carlyle Group sold their holdings in the Bank, and as a result, the investment agreement between the Bank and the Carlyle Group, which provided, amongst other rights, the right to designate two persons for nomination for election by the shareholders as members of the Bank's Board of Directors, was terminated.

Financial Transactions With Related Parties

The Bank holds seed investments in several Butterfield mutual funds, which are managed by a wholly-owned subsidiary of the Bank. As at 30 September 2017, these investments have a fair value of \$5.0 million with an unrealized gain of \$1.5 million (31 December 2016: \$5.0 million and \$1.1 million) and were included in trading investments at their fair value. During the nine months ended 30 September 2017, the Bank earned \$5.5 million (30 September 2016: \$4.2 million) in asset management revenue from funds managed by a wholly-owned subsidiary of the Bank.

Note 23: Subsequent events

The Bank announced on 25 October 2017 that it has entered into an agreement to acquire Deutsche Bank's Global Trust Solutions business, excluding its US operations. Final terms of the agreement are not yet available.

On 24 October 2017, the Board of Directors declared an interim dividend of \$0.32 per common share to be paid on 27 November 2017 to shareholders of record on 13 November 2017.

On 6 October 2017, the Board of Directors announced the appointment of Meroe Park to the Board as a Non-Executive Director.