

2017 AUDITED  
Financial  
Statements



ORBIS OPTIMAL SA  
*Fund*

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## DIRECTORY

### Registered office and mailing address

Orbis Optimal SA Fund Limited  
Orbis House  
25 Front Street  
Hamilton HM 11  
Bermuda

### Directors

William B Gray (Chairman)  
Orbis Investment Management Limited  
Bermuda

William B Gray is the President and a Director of the Orbis Funds and Orbis Investment Management Limited and Chief Investment Officer of Orbis Investment Management Limited.

John C R Collis  
Consultant  
Bermuda

John C R Collis is a Director of the Orbis Funds.

E Barclay Simmons  
ASW Law Limited  
Bermuda

E Barclay Simmons is the Chief Executive Officer of ASW Law Limited and a Director of the Orbis Funds.

David T Smith  
Ecosse Limited  
Bermuda

David T Smith is the Managing Director of Ecosse Limited and a Director of the Orbis Funds.



## APPOINTMENTS

### **Manager**

Orbis Investment Management Limited\*  
Orbis House  
25 Front Street  
Hamilton HM 11  
Bermuda

### **Investment Advisors to the Manager**

Orbis Investment Advisory Limited  
28 Dorset Square  
London NW1 6QG  
United Kingdom

Orbis Portfolio Management (Europe) LLP  
28 Dorset Square  
London NW1 6QG  
United Kingdom

Orbis Investment Management (U.S.), LLC  
600 Montgomery Street, Suite 3800  
San Francisco, CA 94111  
United States of America

Orbis Investment Management (Hong Kong) Limited\*\*  
Suites 1802-1805  
18th Floor, Chater House  
8 Connaught Road  
Central, Hong Kong

### **Auditors**

Ernst & Young LLP  
EY Tower  
100 Adelaide Street West, PO Box 1  
Toronto, Ontario  
Canada M5H 0B3

### **Custodian**

Citibank N.A., New York Offices  
390 Greenwich Street  
New York, New York 10013  
United States of America

### **Administrator and Registrar**

Citibank Europe plc  
Luxembourg Branch  
31, Z.A. Bourmicht  
L-8070 Bertrange  
Luxembourg

\* Licenced to conduct investment business by the Bermuda Monetary Authority

\*\* Formerly Orbis Investment Advisory (Hong Kong) Limited

# INDEPENDENT AUDITORS' REPORT

To the Board of Directors and the Members of

Orbis Optimal SA Fund Limited (the "Fund"):

We have audited the accompanying financial statements of the Fund, which comprise the statement of financial position as at 30 June 2017 and the statements of comprehensive income, changes in net assets attributable to holders of redeemable fund shares and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information on pages 7 to 18.

## Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Fund's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Fund as at 30 June 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

*Ernst & Young LLP*

Toronto, Canada  
7 August 2017

Chartered Professional Accountants  
Licensed Public Accountants

# ORBIS OPTIMAL SA FUND

## STATEMENT OF FINANCIAL POSITION (US\$ 000's)

As at 30 June	2017	2016
<b>Assets</b>		
Financial assets at fair value through profit or loss		
Securities	1,278,267	1,290,641
Derivatives	18,351	32,691
Cash and cash equivalents	111,727	105,129
Due from brokers	1,099	13,646
Margin balances paid	56,153	42,435
Dividends and other receivables	1,295	1,241
Rebate of Manager's fee charged to Orbis fund	50	43
	<b>1,466,942</b>	<b>1,485,826</b>
<b>Liabilities</b>		
Financial liabilities at fair value through profit or loss		
Derivatives	6,635	30,865
Due to shareholders	835	-
Due to brokers	4,360	16,624
Margin balances received	483	-
Manager's fees payable	1,129	1,423
Other payables and accrued liabilities	583	569
	<b>14,025</b>	<b>49,481</b>
<b>Net assets attributable to holders of redeemable Fund shares</b>	<b>1,452,917</b>	<b>1,436,345</b>



William B Gray  
on behalf of the Board of Directors  
7 August 2017

See accompanying notes on page 10

# ORBIS OPTIMAL SA FUND

## STATEMENT OF COMPREHENSIVE INCOME (US\$ 000's)

For the year ended 30 June	2017	2016
<b>Income</b>		
Net gain on financial assets and liabilities at fair value through profit or loss	123,899	32,659
Other foreign currency gain (loss)	(1,116)	1,339
Dividends and other	23,769	33,194
	<b>146,552</b>	<b>67,192</b>
<b>Expenses</b>		
Manager's fees	31,998	18,396
Rebate of Manager's fees refunded (charged) to Orbis fund	(5,571)	1,339
Transaction costs	1,694	2,240
Administration, custody fees and other	721	901
	<b>28,842</b>	<b>22,876</b>
<b>Profit before taxes</b>	<b>117,710</b>	<b>44,316</b>
Withholding and other taxes	3,988	5,472
<b>Increase in net assets attributable to holders of redeemable Fund shares</b>	<b>113,722</b>	<b>38,844</b>

## STATEMENT OF CHANGES IN NET ASSETS ATTRIBUTABLE TO HOLDERS OF REDEEMABLE FUND SHARES (US\$ 000's)

For the year ended 30 June	2017	2016
<b>Balance at beginning of year</b>	<b>1,436,345</b>	<b>2,217,691</b>
Increase in net assets attributable to holders of redeemable Fund shares from operations	113,722	38,844
Shareholders' activity during the year		
Subscriptions		
Shareholders	86,246	83,780
Switches between funds	74,623	14,553
Redemptions		
Shareholders	(36,957)	(532,994)
Switches between funds	(221,062)	(385,529)
<b>Balance at end of year</b>	<b>1,452,917</b>	<b>1,436,345</b>

See accompanying notes on page 10

# ORBIS OPTIMAL SA FUND

## STATEMENT OF CASH FLOWS (US\$ 000's)

For the year ended 30 June	2017	2016
<b>Cash flows from operating activities</b>		
Proceeds from realisation of investments and currencies	508,831	1,261,353
Purchases of investments	(378,493)	(533,419)
Decrease (increase) in net margin balances paid	(13,235)	14,932
Dividends and other income received, net of withholding tax	19,884	29,913
Manager's fees paid	(32,291)	(19,010)
Rebate of Manager's fee charged to Orbis fund received	593	537
Transaction costs paid	(1,694)	(2,240)
Other expenses paid	(682)	(1,893)
<b>Net cash provided by operating activities</b>	<b>102,913</b>	<b>750,173</b>
<b>Cash flows from financing activities</b>		
Proceeds from subscription of redeemable Fund shares	122,674	98,333
Payments on redemption of redeemable Fund shares	(218,989)	(918,523)
<b>Net cash used in financing activities</b>	<b>(96,315)</b>	<b>(820,190)</b>
Net increase (decrease) in cash and cash equivalents	6,598	(70,017)
Cash and cash equivalents – Beginning of Year	105,129	175,146
<b>Cash and cash equivalents – End of Year</b>	<b>111,727</b>	<b>105,129</b>

See accompanying notes on page 10



# ORBIS OPTIMAL SA FUND

## SCHEDULE OF INVESTMENTS AT 30 JUNE 2017 (US\$ 000's)

### Securities

Security	Fair Value	% of Net Assets
<b>North America</b>		<b>34</b>
Orbis Institutional U.S. Equity L.P.	153,545	11
XPO Logistics	43,222	3
Charter Communications	31,402	2
Amazon.com	25,764	2
Alcoa	23,284	2
American International Group	22,170	2
CDK Global	21,219	1
AbbVie	20,030	1
Dell Technologies - V	19,596	1
Apache	19,325	1
Facebook	15,610	1
Positions less than 1%	102,862	7
<b>Japan</b>		<b>21</b>
Mitsubishi	40,642	3
Nissan Motor	34,430	2
Sumitomo	33,179	2
NEXON	29,182	2
Sumitomo Mitsui Financial Group	28,394	2
Honda Motor	26,405	2
INPEX	26,284	2
Daito Trust Construction	21,515	1
Mitsubishi UFJ Financial Group	15,723	1
Positions less than 1%	46,727	3
<b>Asia ex-Japan</b>		<b>17</b>
JD.com - ADR	39,690	3
KB Financial Group	35,629	2
NetEase - ADR	18,993	1
Korea Investment Holdings	16,772	1
Hana Financial Group	15,058	1
Olam International	14,692	1
Positions less than 1%	101,412	7
<b>Europe</b>		<b>12</b>
Rolls-Royce Holdings	29,660	2
Sberbank of Russia	20,633	1
Bayerische Motoren Werke	17,801	1
Positions less than 1%	113,123	8
<b>Other</b>		<b>4</b>
Newcrest Mining	16,633	1
Positions less than 1%	37,660	3
	<b>1,278,267</b>	<b>88</b>

May not sum due to rounding

See accompanying notes on page 10

# ORBIS OPTIMAL SA FUND

## SCHEDULE OF INVESTMENTS AT 30 JUNE 2017 (US\$ 000's) (CONTINUED)

Derivatives	Unrealised Gain (Loss)
Stock index futures gain	7,893
Forward currency contracts gain	10,458
<b>Total derivative assets</b>	<b>18,351</b>
Stock index futures loss	(3,094)
Forward currency contracts loss	(3,541)
<b>Total derivative liabilities</b>	<b>(6,635)</b>

### Stock Index Futures Sold

Contract	Fair Value	Unrealised Gain (Loss)
US: E-mini S&P 500 9/2017	(437,699)	1,325
E-mini Russell 2000 9/2017	(148,431)	(1,968)
Japan: Nikkei 225 9/2017	(148,935)	693
TOPIX 9/2017	(108,613)	(184)
UK: FTSE 100 9/2017	(71,610)	2,113
Korea: KOSPI 200 9/2017	(62,281)	(829)
Europe: Euro STOXX 50 9/2017	(43,347)	1,521
Australia: SPI 200 9/2017	(31,927)	164
Germany: DAX 9/2017	(29,202)	1,009
China: H shares 7/2017	(26,182)	243
Hong Kong: Hang Seng 7/2017	(24,742)	115
Singapore: MSCI Singapore 7/2017	(16,323)	(49)
Malaysia: FTSE KLCI 7/2017	(11,488)	108
Netherlands: AEX 7/2017	(11,224)	355
Italy: FTSE MIB 9/2017	(5,034)	128
Switzerland: SMI 9/2017	(4,356)	(49)
India: CNX Nifty 7/2017	(2,323)	33
Taiwan: MSCI Taiwan 7/2017	(2,081)	24
France: CAC40 7/2017	(1,578)	43
Canada: S&P/TSX 60 9/2017	(274)	5
<b>Total</b>	<b>(1,187,651)</b>	<b>4,799</b>

May not sum due to rounding

See accompanying notes on page 10

# ORBIS OPTIMAL SA FUND

## SCHEDULE OF INVESTMENTS AT 30 JUNE 2017 (CONTINUED)

### Forward Currency Contracts

Currency	Contract Value	Contract Value	Fair Value	Unrealised Gain (Loss)
	000's	US\$ 000's	US\$ 000's	US\$ 000's
AUD	(53,770)	(40,103)	(41,269)	(1,165)
CAD	(670)	(507)	(517)	(9)
CHF	(4,580)	(4,821)	(4,811)	11
CNH	(495,900)	(71,621)	(72,549)	(929)
DKK	-	2	-	(2)
EUR	253,533	288,526	291,383	2,857
GBP	(57,322)	(73,128)	(74,724)	(1,596)
HKD	(68,802)	(9,144)	(8,776)	368
JPY	(35,756,351)	(324,155)	(318,621)	5,534
KRW	(134,749,359)	(119,035)	(117,777)	1,258
MXN	192,000	9,881	10,387	506
SGD	(9,479)	(6,927)	(6,843)	84
		<b>(351,032)</b>	<b>(344,115)</b>	<b>6,917</b>

May not sum due to rounding

See accompanying notes on page 10

## General information

Orbis Optimal SA Fund Limited (the “Fund”) is an open-ended mutual fund company incorporated in Bermuda, with its registered office located at Orbis House, 25 Front Street, Hamilton, HM 11, Bermuda.

The Fund seeks capital appreciation through a low risk global portfolio and offers Standard class and Fixed Fee class shares, each in US dollar and euro, and each managed in those respective base currencies.

Orbis Investment Management Limited has been contractually appointed as the “Manager” of the Fund.

These financial statements were authorised for issue by the Board of Directors on 7 August 2017.

## Summary of significant accounting policies

**Basis of preparation.** These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

All references to net assets throughout this document refer to net assets attributable to holders of redeemable Fund shares.

The financial statements have been prepared on a historical cost basis, except for Financial assets and liabilities held at fair value through profit or loss, which are measured at fair value.

### Financial instruments.

**Recognition.** Financial assets and financial liabilities are recognised when the Fund becomes party to the contractual provisions of the instrument. Financial assets are derecognised when the rights to receive cash flows from the asset have expired or the Fund has transferred substantially all the risks and rewards of ownership. Financial liabilities are derecognised when the obligation under the liability is discharged, cancelled or expired.

**Measurement.** The Fund’s investments are initially recognised at fair value on the trade date. Transaction costs are expensed as incurred. Subsequent to initial recognition, investments are measured at fair value. Changes in their fair value, together with realised gains and losses on disposal calculated using the average cost method, are included in the Statement of Comprehensive Income as Net gain (loss) on financial assets and liabilities at fair value through profit or loss.

The fair value of investments traded in active markets is based on their quoted market price, where it falls within the bid-ask spread, at the Fund’s valuation point. Should the price not fall within the bid-ask spread, the Manager may determine the point within the bid-ask spread that is most representative of fair value. The fair value of the investment in Orbis Institutional U.S. Equity L.P. (“USLP”) is based on its net asset value per unit at the year-end date as this is the value at which the Fund would transact. The fair value of investments not traded in an active market, including over-the-counter derivatives or securities currently or temporarily unlisted, is determined using valuation techniques which include consideration of recent arm’s length transactions, the fair value or indicative quotes of other instruments substantially the same, projected earnings and trading multiples, option pricing models and company-specific facts and circumstances, adjusted to reflect illiquidity or restrictions on sale. The valuation techniques employed make maximum use of market inputs and are consistent with accepted methodologies for pricing financial instruments. Should any price be unavailable or be considered unrepresentative of fair value, a price considered fair by the Manager will be used.

Cash and cash equivalents and all other receivables and payables are classified under IFRS as loans and receivables and other financial liabilities, which are short-term in nature, are measured at amortised cost which approximates fair value.

**Classification.** The Fund's investments are categorised under IFRS as at fair value through profit or loss as follows:

(i) ***Designated as at fair value through profit or loss upon initial recognition***

Financial instruments designated upon initial recognition as being managed and having their performance evaluated on a fair value basis in accordance with the Fund's investment strategy, which includes equity securities and the investment in USLP.

(ii) ***Held for trading***

Derivatives held by the Fund, which include forward currency and futures contracts, are classified as held for trading unless they are designated as effective hedging instruments as defined by *International Accounting Standard ("IAS") 39 Financial Instruments: Recognition and Measurement*. The Fund does not designate any of its derivative instruments as hedges for hedge accounting purposes.

**Offsetting.** Financial assets and financial liabilities are offset when the Fund has a legally enforceable right to offset recognised amounts and either intends to settle on a net basis, or to realise the asset and settle the liability simultaneously.

**Foreign currency translation.** These financial statements are presented in US dollars, the Fund's functional and presentation currency, being the currency in which the majority of the Fund's shares are issued and redeemed.

Transactions in foreign currencies are translated using exchange rates prevailing at the dates of the transactions. Assets and liabilities denominated in foreign currencies are translated using exchange rates prevailing at the year-end.

In the Statement of Comprehensive Income, translation gains and losses on financial instruments at fair value through profit or loss are included in Net gain (loss) on financial assets and liabilities at fair value through profit or loss. Other translation gains and losses are included in Other foreign currency gain (loss).

**Cash and cash equivalents.** Cash and cash equivalents include cash and other highly liquid investments held for meeting short-term cash commitments.

**Margin balances paid and received.** Margin balances in respect of futures positions represent the initial margin paid, net of any variation margin paid or received and may consist of cash and US Treasury bills. Margin balances in respect of forward currency contracts represent cash variation margin paid or received.

**Due from and due to brokers.** Amounts due from brokers represent receivables for securities contractually sold but not yet settled while amounts due to brokers represent payables for securities contractually purchased but not yet settled.

**Income and expenses.** Income and expenses are recorded on an accrual basis. Dividends are accrued on the ex-dividend date once the ex-date and amount are known with reasonable certainty. All income and expenses which can be allocated directly to individual share classes are charged to those share classes. Income and expenses which do not relate specifically to a particular share class are allocated between the share classes pro rata to their Net Asset Values.

**Taxes.** There are no Bermuda income, profit, capital, capital gains, estate or inheritance taxes payable by the Fund or its shareholders in respect of shares in the Fund. The Bermuda Government has undertaken that, in the event that any such Bermuda taxes are levied in Bermuda in the future, the Fund and its shares will be exempt from such taxes until 31 March 2035. Income and capital gains on the Fund's investments, however, may be subject to withholding or capital gains taxes in certain countries. In the Statement of Comprehensive Income, income and gains are recorded gross of tax with taxes shown separately.

**Accounting estimates and assumptions.** The preparation of financial statements requires management to make estimates and assumptions concerning the future. Actual results may differ from these estimates.

The most significant use of assumptions and estimation applied in preparing these financial statements relate to the determination of the fair value of financial instruments. The Fund may hold financial instruments which are not quoted in active markets, such as over-the-counter derivatives. The fair value of these instruments may be determined using valuation techniques based on observable market prices from reputable pricing sources or indicative pricing. Where such valuation techniques have been applied, they are validated and periodically reviewed. Changes in relevant assumptions could affect the fair values reported in the financial statements.

Uncertainties also exist with respect to the interpretation of complex tax regulations and changes in tax laws on withholding or capital gains taxes. Differences in the assumptions made, or changes to such assumptions, could necessitate future adjustments to taxes already recorded.

**Standards issued but not yet effective.** The final version of *IFRS 9 Financial Instruments*, was issued by the IASB in July 2014 and will replace *IAS 39 Financial Instruments: Recognition and Measurement*. *IFRS 9* introduces a model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially reformed approach to hedge accounting. *IFRS 9* is effective for annual periods beginning on or after 1 January 2018, but early adoption is permitted. The Fund is in the process of assessing the impact of *IFRS 9* and has not yet determined when it will adopt the new standard.

## Fair value measurement

**Fair value hierarchy.** The table below categorises the Fund's financial instruments measured at fair value within a three level fair value hierarchy, based on the lowest level input significant to the fair value measurement.

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Valuation techniques for which the lowest level input significant to the fair value measurement is directly or indirectly observable.

Level 3: Valuation techniques for which the lowest level input significant to the fair value measurement is unobservable.

	Level 1 US\$ 000's	Level 2 US\$ 000's	Total US\$ 000's
<b>30 June 2017</b>			
Financial assets at fair value through profit or loss			
Securities	1,124,722	153,545	1,278,267
Forward currency contracts	-	10,458	10,458
Stock index futures	7,893	-	7,893
Financial liabilities at fair value through profit or loss			
Forward currency contracts	-	(3,541)	(3,541)
Stock index futures	(3,094)	-	(3,094)

	Level 1 US\$ 000's	Level 2 US\$ 000's	Total US\$ 000's
<b>30 June 2016</b>			
Financial assets at fair value through profit or loss			
Securities	1,164,038	126,603	1,290,641
Forward currency contracts	-	3,816	3,816
Stock index futures	28,875	-	28,875
Financial liabilities at fair value through profit or loss			
Forward currency contracts	-	(19,873)	(19,873)
Stock index futures	(10,992)	-	(10,992)

**Valuation techniques.** Listed equities and derivatives whose fair value is based on quoted market prices are classified as Level 1 investments. Forward currency contracts are valued at their mid-market prices, determined using valuation techniques that incorporate market observable inputs including foreign exchange spot and forward rates, and are classified as Level 2 investments. The investment in USLP, whose fair value is based on its net asset value per unit, is classified as a Level 2 investment.

The Fund may occasionally invest in securities which are currently or temporarily unlisted. In determining their fair value, the Manager employs valuation techniques which make maximum use of market inputs and are consistent with accepted methodologies for pricing financial instruments. These securities may be classified as either Level 2 or Level 3 based on whether the lowest level input significant to the fair value measurement is observable or unobservable.

Transfers between levels of the fair value hierarchy are deemed to have occurred at the end of the reporting period. There were no transfers between levels during the year ended 30 June 2017 or 2016.

#### Net gain (loss) on financial assets and liabilities at fair value through profit or loss

<b>For the year ended 30 June</b>	2017 US\$ 000's	2016 US\$ 000's
Realised gains (losses)		
Securities	70,459	86,939
Derivatives	(209,967)	155,796
Change in unrealised gains (losses)		
Securities	253,517	(199,672)
Derivatives	9,890	(10,404)
Net gain on financial assets and liabilities at fair value through profit or loss	123,899	32,659

**Derivative financial instruments.** Subject to its investment restrictions, the Fund may utilise derivative financial instruments, primarily to manage its exposure to currency and stockmarket risk. The Fund only invests in such instruments if they are sufficiently marketable such that an objective market price may be obtained from a third party and they can be realised within a period considered acceptable. Thus, the instruments used are usually exchange traded stock index futures contracts, exchange traded options and forward currency contracts.

The Fund has entered into agreements whereby all its currency transactions with the counterparty to that agreement can be netted and, following various events of default, future counterparties and or the Fund may set-off amounts due to be paid to or by it. On the Statement of Financial Position, unrealised gains and losses on forward currency contracts are offset only when they share the same maturity date, settle in the same currency and are held with the same counterparty. At 30 June 2017, the gross unrealised gains and (losses) on the forward currency contracts held by the Fund were, in thousands, US\$16,071 and US\$(9,154) respectively (2016 - US\$21,400 and US\$(37,457)).

## Financial risk management

The Fund's investment activities expose it to a variety of financial risks: market risk (which includes currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The investments of the Fund are managed by the Manager in accordance with the investment policy and investment restrictions of the Fund described in the Fund's prospectus.

### Market risk.

**Currency risk.** Currency risk is the risk that the fair value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Fund holds securities directly and indirectly through its investment in USLP, denominated in foreign currencies whose value will fluctuate due to changes in exchange rates. Its currency exposures are therefore managed, principally by using forward currency contracts to sell unwanted currency exposure arising from its investments. For the US\$ and Euro classes of the Fund, such currency sales are normally in favour of the US dollar and euro, respectively, being the currency in which those classes would invest if the Manager was impartial between all the currencies. The Fund may include exposure to other currencies if the prospective returns from doing so are expected to justify the associated risk.

The table below summarises the main foreign currencies to which the Fund had exposure at the year-end:

	% of net assets	
	2017	2016
Euro	37	31

The impact on the Fund's net assets of a 5% movement in all foreign currencies to which the Fund was exposed as at 30 June 2017 would have been 2.3% (2016 – 2.1%).

**Interest rate risk.** Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates.

The majority of the Fund's financial assets and liabilities are non-interest bearing. Accordingly the Fund is not subject to significant levels of risk due to fluctuations in the prevailing levels of market interest rates. Cash, cash equivalents and margin balances earn interest at market rates.

**Price risk.** Price risk is the risk that the fair value of a financial instrument will fluctuate as a result of changes in market prices, other than those arising from currency or interest rate risk.

The Fund is exposed to price risk arising from its direct and indirect investments in equity securities and its direct investments in stock index futures. To protect investors from the risk of monetary loss arising from unexpected stockmarket declines, it augments its equity exposure obtained by investing directly and indirectly in equity securities with a substantial core level of hedging, principally by holding a basket of stockmarket-based derivatives. The result is that the Fund's returns are driven mainly by the Manager's ability to select equities that outperform their respective stockmarket indices and not by the overall direction of equity markets. The Fund never seeks to profit from an overall decline in world stockmarkets by establishing a net negative exposure to overall world stockmarkets.



The following table details the Fund's stockmarket exposure by geographic region at the year end:

	% of net assets					
	2017			2016		
	Equity Exposure	Portfolio Hedging	Accounting Exposure	Equity Exposure	Portfolio Hedging	Accounting Exposure
North America	34	(40)	(6)	28	(34)	(6)
Japan	21	(18)	3	23	(23)	-
Asia ex-Japan	17	(10)	7	18	(8)	11
Europe	12	(11)	1	17	(16)	1
Other	4	(2)	2	3	(2)	1
	88	(82)	6	89	(82)	7

*May not sum due to rounding*

Considering the historical correlation between the returns of the equities held directly and indirectly by the Fund at year-end and the returns of their respective stockmarket indices, the estimated impact on the Fund's net assets of a 5% change in those markets as at 30 June 2017 would have been 0.4% (2016 – 0.2%). Historical correlation may not be representative of future correlation. Actual results may differ and those differences could be material.

**Credit risk.** Credit or counterparty risk arises from the potential inability of a counterparty to a financial instrument to perform its contractual obligations, resulting in a financial loss to the Fund.

Credit risk arises primarily from the Fund's forward currency and futures contracts, cash and cash equivalents, margin balances paid and amounts due from brokers. The maximum exposure to credit risk at the year-end is the carrying value of these financial assets net of any variation margins received.

The Manager seeks to reduce the Fund's credit risk to the extent practicable by dealing only with counterparties that meet our strict contractual terms and trading practices, designed to mitigate counterparty insolvency risk; arranging for equity transactions to be settled "delivery versus payment" whenever possible; and, to limit its risk to the amount of any net unrealised gain, by entering into agreements whereby all its currency transactions with the counterparty to that agreement can be netted.

**Liquidity risk.** Liquidity risk is the risk that the Fund will not be able to generate sufficient cash resources to meet its obligations as they fall due.

For the Fund, exposure to liquidity risk may arise from the requirement to meet cash redemption requests, normally payable within five business days of any weekly Dealing Day and daily margin calls on stock index futures and forward contracts for specified currencies.

The majority of the Fund's investments are actively traded on a stock exchange and can be readily disposed of. The Fund's investment in USLP is redeemable daily. The Fund also invests in derivative contracts traded over-the-counter. These may not be able to be liquidated quickly at an amount close to their fair value to meet liquidity requirements or to respond to specific events such as deterioration in the creditworthiness of any particular issuer.

Fund shares are redeemable weekly on demand at the holder's option. Financial liabilities at fair value through profit or loss include forward currency and futures contracts which mature within six and three months, respectively, of the year-end. All other payables are due within one month.

## Cash and cash equivalents

At the year-end, cash and cash equivalents are comprised of:

	2017 US\$ 000's	2016 US\$ 000's
Cash	28,893	22,180
USTreasury bills	82,834	82,949
Total cash and cash equivalents	111,727	105,129

## Margin balances paid and received

At the year-end, margin balances paid (received), in thousands, in respect of futures positions were US\$56,153 (2016 - US\$42,435) and in respect of forward currency contracts were US\$(483) (2016 – nil).

## Net assets attributable to holders of redeemable shares

The Fund issues two classes of redeemable shares, Fund and Founders' shares, both of which are classified as financial liabilities. Notwithstanding that the net assets attributable to holders of redeemable Fund shares are classified as a liability in these financial statements, the Manager considers those net assets to represent the Fund's capital. The amount of such net assets can change significantly due to changes in the value of the Fund's investments and from weekly subscriptions or redemptions placed at the discretion of the holders of the redeemable Fund shares. The Fund is not subject to any externally imposed capital requirements.

At 30 June 2017 and 2016, the Fund's authorised share capital comprises 300 million redeemable Fund shares with a par value of US\$0.0001 per share and 12,000 redeemable Founders' shares with a par value of US\$1 per share.

Fund shares may be issued in one or more classes or series of shares. At 30 June 2017, the Fund offers Standard class and Fixed Fee class shares, each in US dollar and euro and each of which may have different management fees or eligibility requirements. On 14 April 2016, a single category of Fund shares were in issue which were renamed the Standard class shares and offering of the Fixed Fee class shares commenced. The Fixed Fee classes are available only to collective investment schemes portfolio-managed by Allan Gray Proprietary Limited or one of its affiliates.

Fund shares participate pro rata in the Fund's net assets and dividends, are redeemable at the holders' option at their net asset value per share on any weekly Dealing Day and are non-voting. At the year-end they are carried at their redemption value which is equivalent to their net asset value. Founders' shares do not participate in the Fund's net assets, are redeemable at the holder's option at par value only after all Fund shares have been redeemed and carry the right to vote. All authorised Founders' shares are issued, fully paid, carried at their par value of, in thousands, US\$12 (2016 - US\$12) and are included in Other payables and accrued liabilities on the Statement of Financial Position. There were no transactions in Founders' shares in 2017 or 2016.

Fund share transactions for the year, in thousands of shares, were as follows:

	Standard Class				Fixed Fee Class			
	US\$		Euro		US\$		Euro	
	2017	2016	2017	2016	2017	2016	2017	2016
Balance at beginning of year	63,567	108,274	31,393	43,874	43	-	29	-
Subscriptions								
Shareholders	3,694	4,171	1,695	1,423	38	46	26	1
Switches between funds	1,274	993	3,407	4	-	-	-	29
Redemptions								
Shareholders	(1,707)	(32,806)	(637)	(4,933)	(7)	-	(5)	-
Switches between funds	(11,380)	(17,065)	(2,863)	(8,975)	(1)	(3)	-	(1)
Balance at end of year	55,448	63,567	32,995	31,393	73	43	50	29

The Net Asset Value per Fund share at 30 June 2017 was:

	US\$	Euro
Standard Class	\$15.84	€15.20
Fixed Fee Class	\$15.88	€15.33

### Investment in USLP

The Fund meets the definition of an investment entity within *IFRS 10 Consolidated Financial Statements* and measures its investment in USLP, a Delaware Limited Partnership with its principal place of business in the United States, at fair value through profit or loss. At 30 June 2017, the Fund owns 100% (2016 – 100%) of the outstanding Limited Partnership units of USLP and those units do not carry voting rights.

### Related party transactions

Each Standard class pays the Manager of the Fund, Orbis Investment Management Limited, a base fee of 1% of its net assets and a performance-based fee of 20% of each class' appreciation relative to its Performance Fee Hurdle, being US\$ Bank Deposits for the US\$ Standard class and Euro Bank Deposits for the Euro Standard class. The performance fee is subject to a high water mark, is calculated each Dealing Day and is paid monthly. Each Fixed Fee class pays the Manager a fee of 1.7% per annum of its net assets.

All management fees associated with the Fund's investment in USLP are rebated by its manager to the Fund. Any performance fee rebated is reinvested in USLP by its manager and will be paid in cash to the Fund when withdrawn, in accordance with the limits specified in USLP's Limited Partnership Agreement. At the year-end, the value of the performance fee reinvested and included in the fair value of the investment in USLP was, in thousand, US\$4,834 (2016 – nil). For the year the gain on the investment in USLP was, in thousands, US\$40,218 (2016 – US\$(2,817) loss).

The shareholders have approved director's fees to each of John Collis, Barclay Simmons and David Smith of US\$10,000 for the year ended 30 June 2017 (2016 - US\$10,000 to each of John Collis and David Smith and \$5,000 to Barclay Simmons). No other directors have received any remuneration or other direct benefit material to them.

The Manager has agreed that the annual operating expenses, excluding the Manager's fees, brokerage and transaction costs and interest, will be capped at 0.15% per annum for each of the share classes.

At the year-end, other related parties, which include institutional and other clients managed on a discretionary basis and the directors and officers of the Orbis funds and of their Investment Managers and Investment Advisors, held, in thousands of shares, 47,625 (2016 – 53,199) in the US\$ Standard class, 31,151 (2016 – 29,289) in the Euro Standard class, all the US\$ Fixed Fee class and all the Euro Fixed Fee class.

## NOTICES

**Annual General Meeting.** Notice is hereby given that the Annual General Meeting of Orbis Optimal SA Fund Limited (the “Company”) will be held at the offices of Orbis Investment Management Limited, Orbis House, 25 Front Street, Hamilton HM 11, Bermuda on 29 September 2017 at 10:00 am. Members are invited to attend and address the meeting. The Agenda will comprise the following:

- Review of Minutes of the Annual General Meeting of Members of the Company held on 30 September 2016
- Review of the 2017 audited financial statements
- Appointment of the Directors of the Company
- Approval of Directors' fees for the year to 30 June 2018
- Proposed re-appointment of Ernst & Young as Auditors for the year to 30 June 2018

By Order of the Board, James J Dorr, Secretary

**Notice to Persons in the European Economic Area (EEA).** The Fund is an alternative investment fund that is neither admitted for public marketing anywhere in the EEA nor marketed in the EEA for purposes of the Alternative Investment Fund Managers Directive. As a result, persons located in any EEA member state will only be permitted to subscribe for shares in the Fund under certain circumstances as determined by, and in compliance with, applicable law.

**Supplemental Disclosure under the Distance Marketing of Financial Services Directive.** Disclosure requirements arising from the European Council Distance Marketing Directive (No. 2002/65/EC) apply to financial services supplied at a distance to consumers in the European Union. The Fund has determined that for the purposes only of meeting the Directive requirements, the Luxembourg Distance Marketing of Consumer Financial Services Law of 2006 shall apply to the establishment of relations with prospective and current Members entitled to the benefit of the Directive. The Fund is required to provide specified information to prospective and current Members. This specified information, which is provided in English, is contained in the Fund's Prospectus, account opening form, application form and (for Members who elect to view their account online at [www.orbis.com](http://www.orbis.com)) the Orbis Funds Portfolio Service Agreement. These services are not a type of financial service to which cancellation rights apply.

**Other.** This Report does not constitute a financial promotion, a recommendation, an offer to sell or a solicitation to buy shares of the Fund. Subscriptions are only valid if made on the basis of the current Prospectus of the Fund. Certain capitalised terms are defined in the Glossary section of the Fund's Prospectus, a copy of which is available upon request. Orbis Investment Management Limited is licensed to conduct investment business by the Bermuda Monetary Authority.



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