**2018 AUDITED** 

# Financial Statements

ORBIS OPTIMAL SA FUND



### TABLE OF CONTENTS

Directory	1
Appointments	2
Independent Auditors' Report	3
Statement of Financial Position	4
Statement of Comprehensive Income	5
Statement of Changes in Net Assets Attributable to Holders of Redeemable Fund Shares	5
Statement of Cash Flows	6
Schedule of Investments	7 - 9
Notes to the Financial Statements	10 - 17
Notices	18

### **DIRECTORY**

### Registered office and mailing address

Orbis Optimal SA Fund Limited

Orbis House

25 Front Street

Hamilton HM 11

Bermuda

### **Directors**

William Gray (Chairman)

Orbis Investment Management Limited

Bermuda

William Gray is the President and a Director of the Orbis Funds and President of Orbis Investment Management Limited.

John C. R. Collis

Consultant

Bermuda

John C. R. Collis is a Director of the Orbis

Funds.

E. Barclay Simmons ASW Law Limited

Bermuda

E. Barclay Simmons is the Chief Executive Officer of ASW Law Limited and a Director of the Orbis Funds.

David T. Smith Ecosse Limited

Bermuda

David T. Smith is the Managing Director of Ecosse Limited and a Director of the Orbis Funds.

### **APPOINTMENTS**

### Manager

Orbis Investment Management Limited\*

Orbis House

25 Front Street

Hamilton HM 11

Bermuda

### **Investment Advisors to the Manager**

Orbis Investment Advisory Limited

28 Dorset Square

London NW1 6QG

United Kingdom

Orbis Portfolio Management (Europe) LLP

28 Dorset Square

London NW1 6QG

United Kingdom

Orbis Investment Management (U.S.), LLC

600 Montgomery Street, Suite 3800

San Francisco, CA 94111

United States of America

Orbis Investment Management (Hong Kong) Limited

Suites 1802-1805

18th Floor, Chater House

8 Connaught Road

Central, Hong Kong

#### **Auditors**

Ernst & Young LLP

**EY Tower** 

100 Adelaide Street West, PO Box 1

Toronto, Ontario

Canada M5H 0B3

### Custodian

Citibank N.A., New York Offices

390 Greenwich Street

New York, New York 10013

United States of America

### **Administrator and Registrar**

Citibank Europe plc

Luxembourg Branch

31, Z.A. Bourmicht

L-8070 Bertrange

Luxembourg

<sup>\*</sup> Licenced to conduct investment business by the Bermuda Monetary Authority

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and the Members of

Orbis Optimal SA Fund Limited (the "Fund"):

We have audited the accompanying financial statements of the Fund, which comprise the statement of financial position as at 30 June 2018, and the statements of comprehensive income, changes in net assets attributable to holders of redeemable fund shares and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information on pages 7 to 17.

### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Fund's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Fund as at 30 June 2018, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Toronto, Canada 7 August 2018 Chartered Professional Accountants Licensed Public Accountants

Ernst & young LLP

### STATEMENT OF FINANCIAL POSITION (US\$ 000'S)

As at 30 June	2018	2017
Assets		
Financial assets at fair value through profit or loss		
Securities	1,644,482	1,278,267
Derivatives	29,939	18,351
Cash and cash equivalents	120,950	111,727
Due from brokers	8,822	1,099
Margin balances paid	44,230	56,153
Dividends and other receivables	3,294	1,295
Rebate of Manager's fee charged to Orbis fund	38	50
	1,851,755	1,466,942
Liabilities		
Financial liabilities at fair value through profit or loss		
Derivatives	3,342	6,635
Due to shareholders	22,877	835
Due to brokers	7,781	4,360
Payable for purchase of treasury bill	14,998	-
Margin balances received	5,031	483
Manager's fees payable	1,161	1,129
Other payables and accrued liabilities	322	583
	55,512	14,025
Net assets attributable to holders of redeemable Fund shares	1,796,243	1,452,917

William Gray

on behalf of the Board of Directors

7 August 2018

### STATEMENT OF COMPREHENSIVE INCOME (US\$ 000'S)

For the year ended 30 June	2018	2017
Income		
Net gain (loss) on financial assets and liabilities at fair value through profit or loss	(8,063)	123,899
Other foreign currency (loss)	(240)	(1,116)
Dividends and other	34,655	23,769
	26,352	146,552
Expenses		
Manager's fees	35,209	31,998
Rebate of Manager's fees refunded (charged) to Orbis fund	592	(5,571)
Transaction costs	2,399	1,694
Administration, custody fees and other	817	721
	39,017	28,842
Profit (loss) before taxes	(12,665)	117,710
Withholding and other taxes	5,555	3,988
Increase (decrease) in net assets attributable to holders of redeemable Fund shares	(18,220)	113,722

## STATEMENT OF CHANGES IN NET ASSETS ATTRIBUTABLE TO HOLDERS OF REDEEMABLE FUND SHARES (US\$ 000'S)

2018	2017
1,452,917	1,436,345
(18,220)	113,722
392,535	86,246
381,507	36,428
(123,735)	(36,957)
(288,761)	(182,867)
1,796,243	1,452,917
	1,452,917 (18,220) 392,535 381,507 (123,735) (288,761)

### STATEMENT OF CASH FLOWS (US\$ 000'S)

For the year ended 30 June	2018	2017
Cash flows from operating activities		
Proceeds from realisation of investments and currencies	614,168	508,831
Purchases of investments	(1,007,666)	(378,493)
Increase in payable for purchase of treasury bill	14,998	-
Decrease (increase) in net margin balances paid	16,471	(13,235)
Dividends and other income received, net of withholding tax	25,662	19,884
Manager's fees paid	(35,177)	(32,291)
Rebate of Manager's fee charged to Orbis fund received	656	593
Transaction costs paid	(2,399)	(1,694)
Other expenses paid	(1,078)	(682)
Net cash provided by (used in) operating activities	(374,365)	102,913
Cash flows from financing activities		
Proceeds from subscription of redeemable Fund shares	774,042	122,674
Payments on redemption of redeemable Fund shares	(390,454)	(218,989)
Net cash provided by (used in) financing activities	383,588	(96,315)
Net increase in cash and cash equivalents	9,223	6,598
Cash and cash equivalents - Beginning of Year	111,727	105,129
Cash and cash equivalents – End of Year	120,950	111,727

### SCHEDULE OF INVESTMENTS AT 30 JUNE 2018 (US\$ 000'S)

### Securities

Security	Fair Value	% of Net Assets
North America		33
Orbis Institutional U.S. Equity L.P.	138,624	8
XPO Logistics	65,360	4
Schlumberger	45,691	3
Alcoa	41,564	2
AbbVie	37,026	2
Wells Fargo & Company	35,727	2
Celgene	27,704	2
Apache	25,413	1
Positions less than 1%	179,119	10
Japan		22
Mitsubishi	64,244	4
Sumitomo	59,735	3
INPEX	41,442	2
Mitsui	38,297	2
Sumitomo Mitsui Financial Group	32,384	2
NEXON	30,460	2
Honda Motor	28,120	2
Daito Trust Construction	23,918	1
Nissan Motor	23,137	1
Positions less than 1%	60,200	3
Europe		14
Rolls-Royce Holdings	56,343	3
Credit Suisse Group	48,219	3
Sberbank of Russia	31,761	2
Bayerische Motoren Werke	27,362	2
Golar LNG	25,736	1
Positions less than 1%	66,911	4
Asia ex-Japan		13
NetEase - ADR	72,034	4
(B Financial Group	30,711	2
Korea Investment Holdings	20,674	1
Dongfeng Motor Group	19,740	1
Positions less than 1%	96,655	5
Other		8
/ale - ADR	57,739	3
Rio Tinto	36,355	2
Noodside Petroleum	22,741	1
Newcrest Mining	17,965	1
Positions less than 1%	15,372	1
	1,644,482	92

### SCHEDULE OF INVESTMENTS AT 30 JUNE 2018 (US\$ 000'S) (CONTINUED)

### **Derivatives**

	Unrealised Gain (Loss)
Stock index futures gain	25,881
Forward currency contracts gain	4,058
Total derivative assets	29,939
Stock index futures loss	(2,152)
Forward currency contracts loss	(1,190)
Total derivative liabilities	(3,342)

### **Stock Index Futures Sold**

	Fair	Unrealised
Contract	Value	Gain (Loss)
US: E-mini S&P 500 9/2018	(548,266)	10,959
E-mini Russell 2000 9/2018	(139,461)	2,988
Japan: Nikkei 225 9/2018	(192,303)	1,908
TOPIX 9/2018	(188,662)	4,596
Australia: SPI 200 9/2018	(90,298)	(1,454)
UK: FTSE 100 9/2018	(80,241)	349
China: H shares 7/2018	(62,958)	(217)
Switzerland: SMI 9/2018	(58,368)	43
Europe: Euro STOXX 50 9/2018	(48,631)	1,095
Korea: KOSPI 200 9/2018	(43,524)	2,462
Germany: DAX 9/2018	(30,571)	1,307
Hong Kong: Hang Seng 7/2018	(28,922)	(365)
Taiwan: MSCI Taiwan 7/2018	(15,969)	(10)
Singapore: MSCI Singapore 7/2018	(10,773)	(102)
Netherlands: AEX 7/2018	(7,737)	174
Canada: S&P/TSX 60 9/2018	(293)	(4)
Total	(1,546,978)	23,729

### SCHEDULE OF INVESTMENTS AT 30 JUNE 2018 (CONTINUED)

**Forward Currency Contracts** 

Currency	Contract Value	Contract Value	Fair Value	Unrealised Gain (Loss)
	000's	US\$ 000's	US\$ 000's	US\$ 000's
AUD	(133,735)	(100,911)	(99,146)	1,765
CAD	(475)	(373)	(362)	11
CHF	(55,405)	(56,769)	(56,578)	191
CNH	(762,800)	(114,788)	(114,470)	317
EUR	257,952	305,876	304,485	(1,391)
GBP	(63,312)	(83,910)	(83,784)	126
HKD	(51,902)	(6,115)	(6,569)	(455)
JPY	(46,036,251)	(420,209)	(418,048)	2,161
KRW	(95,413,692)	(85,941)	(85,826)	115
MXN	256,500	12,679	12,635	(44)
SGD	(7,724)	(5,688)	(5,617)	71
		(556,149)	(553,281)	2,868

### NOTES TO THE FINANCIAL STATEMENTS AT 30 JUNE 2018 AND 2017

#### General information

Orbis Optimal SA Fund Limited (the "Fund") is an open-ended mutual fund company incorporated in Bermuda, with its registered office located at Orbis House, 25 Front Street, Hamilton, HM 11, Bermuda.

The Fund seeks capital appreciation through a low risk global portfolio and offers Standard class and Fixed Fee class shares, each in US dollar and euro, and each managed in those respective base currencies.

Orbis Investment Management Limited has been contractually appointed as the "Manager" of the Fund.

These financial statements were authorised for issue by the Board of Directors on 7 August 2018

#### Summary of significant accounting policies

Basis of preparation. These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

All references to net assets throughout this document refer to net assets attributable to holders of redeemable Fund shares.

The financial statements have been prepared on a historical cost basis, except for Financial assets and liabilities held at fair value through profit or loss, which are measured at fair value.

#### Financial instruments.

**Recognition.** Financial assets and financial liabilities are recognised when the Fund becomes party to the contractual provisions of the instrument. Financial assets are derecognised when the rights to receive cash flows from the asset have expired or the Fund has transferred substantially all the risks and rewards of ownership. Financial liabilities are derecognised when the obligation under the liability is discharged, cancelled or expired.

Measurement. The Fund's investments are initially recognised at fair value on the trade date. Transaction costs are expensed as incurred. Subsequent to initial recognition, investments are measured at fair value. Changes in their fair value, together with realised gains and losses on disposal calculated using the average cost method, are included in the Statement of Comprehensive Income as Net gain (loss) on financial assets and liabilities at fair value through profit or loss.

The fair value of investments traded in active markets is based on their quoted market price, where it falls within the bid-ask spread, at the Fund's valuation point. Should the price not fall within the bid-ask spread, the Manager may determine the point within the bid-ask spread that is most representative of fair value. The fair value of the investment in Orbis Institutional U.S. Equity L.P. ("USLP") is based on its net asset value per unit at the year-end date as this is the value at which the Fund would transact. The fair value of investments not traded in an active market, including over-the-counter derivatives or securities currently or temporarily unlisted, is determined using valuation techniques which include consideration of recent arm's length transactions, the fair value or indicative quotes of other instruments substantially the same, projected earnings and trading multiples, option pricing models and company-specific facts and circumstances, adjusted to reflect illiquidity or restrictions on sale. The valuation techniques employed make maximum use of market inputs and are consistent with accepted methodologies for pricing financial instruments. Should any price be unavailable or be considered unrepresentative of fair value, a price considered fair by the Manager will be used.

Cash and cash equivalents and all other receivables and payables are classified under IFRS as loans and receivables and other financial liabilities, which are short-term in nature, are measured at amortised cost which approximates fair value.

Classification. The Fund's investments are categorised under IFRS as at fair value through profit or loss as follows:

(i) Designated as at fair value through profit or loss upon initial recognition

Financial instruments designated upon initial recognition as being managed and having

their performance evaluated on a fair value basis in accordance with the Fund's investment strategy, which includes equity securities and the investment in USLP.

### (ii) Held for trading

Derivatives held by the Fund, which include forward currency and futures contracts, are classified as held for trading unless they are designated as effective hedging instruments as defined by *International Accounting Standard ("IAS") 39 Financial Instruments:* Recognition and Measurement. The Fund does not designate any of its derivative instruments as hedges for hedge accounting purposes.

Offsetting. Financial assets and financial liabilities are offset when the Fund has a legally enforceable right to offset recognised amounts and either intends to settle on a net basis, or to realise the asset and settle the liability simultaneously.

**Foreign currency translation.** These financial statements are presented in US dollars, the Fund's functional and presentation currency, being the currency in which the majority of the Fund's shares are issued and redeemed.

Transactions in foreign currencies are translated using exchange rates prevailing at the date of the transaction. Assets and liabilities denominated in foreign currencies are translated using exchange rates prevailing at the year-end.

In the Statement of Comprehensive Income, translation gains and losses on financial instruments at fair value through profit or loss are included in Net gain (loss) on financial assets and liabilities at fair value through profit or loss. Other translation gains and losses are included in Other foreign currency gain (loss).

Cash and cash equivalents. Cash and cash equivalents include cash and other highly liquid investments held for meeting short-term cash commitments.

Margin balances paid and received. Margin balances in respect of futures positions represent the initial margin paid, net of any variation margin paid or received and may consist of cash and US Treasury bills. Margin balances in respect of forward currency contracts represent cash variation margin paid or received.

**Due from and due to brokers.** Amounts due from brokers represent receivables for securities contractually sold but not yet settled while amounts due to brokers represent payables for securities contractually purchased but not yet settled.

**Income and expenses.** Income and expenses are recorded on an accrual basis. Dividends are accrued on the ex-dividend date once the ex-date and amount are known with reasonable certainty. All income and expenses which can be allocated directly to individual share classes are charged to those share classes. Income and expenses which do not relate specifically to a particular share class are allocated between the share classes pro rata to their Net Asset Values.

Taxes. There are no Bermuda income, profit, capital, capital gains, estate or inheritance taxes payable by the Fund or its shareholders in respect of shares in the Fund. The Bermuda Government has undertaken that, in the event that any such Bermuda taxes are levied in Bermuda in the future, the Fund and its shares will be exempt from such taxes until 31 March 2035. Income and capital gains on the Fund's investments, however, may be subject to withholding or capital gains taxes in certain countries. In the Statement of Comprehensive Income, income and gains are recorded gross of tax with taxes shown separately.

**Accounting estimates and assumptions.** The preparation of financial statements requires management to make estimates and assumptions concerning the future. Actual results may differ from these estimates.

The most significant use of assumptions and estimation applied in preparing these financial statements relate to the determination of the fair value of financial instruments. The Fund may hold financial instruments which are not quoted in active markets, such as over-the-counter derivatives. The fair value of these instruments may be determined using valuation techniques based on observable market prices from reputable pricing sources or indicative pricing. Where such valuation techniques have been applied, they are validated and periodically reviewed. Changes in relevant assumptions could affect the fair values reported in the financial statements.

Uncertainties also exist with respect to the interpretation of complex tax regulations and changes in tax laws on withholding or capital gains taxes. Differences in the assumptions made, or changes to such assumptions, could necessitate future adjustments to taxes already recorded.

Standards issued but not yet effective. IFRS 9 Financial Instruments will replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 introduces a model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially reformed approach to hedge accounting and is effective for annual periods beginning on or after 1 January 2018. The Fund has determined there will be no material implications to the Fund's financial statements from adopting IFRS 9.

#### Fair value measurement

**Fair value hierarchy.** The table below categorises the Fund's financial instruments measured at fair value within a three level fair value hierarchy, based on the lowest level input significant to the fair value measurement.

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Valuation techniques for which the lowest level input significant to the fair value measurement is directly or indirectly observable.
- Level 3: Valuation techniques for which the lowest level input significant to the fair value measurement is unobservable.

	Level 1 US\$ 000's	Level 2 US\$ 000's	Total US\$ 000's
30 June 2018			
Financial assets at fair value through profit or loss			
Securities	1,505,858	138,624	1,644,482
Forward currency contracts	-	4,058	4,058
Stock index futures	25,881	-	25,881
Financial liabilities at fair value through profit or loss			
Forward currency contracts	-	(1,190)	(1,190)
Stock index futures	(2,152)	-	(2,152)
	Level 1	Level 2	Total
	Level 1 US\$ 000's	Level 2 US\$ 000's	Total US\$ 000's
30 June 2017			
<b>30 June 2017</b> Financial assets at fair value through profit or loss			
Financial assets at fair value through profit or loss	US\$ 000's	US\$ 000's	US\$ 000's
Financial assets at fair value through profit or loss Securities	US\$ 000's	US\$ 000's	US\$ 000's
Financial assets at fair value through profit or loss Securities Forward currency contracts	US\$ 000's	US\$ 000's	US\$ 000's 1,278,267 10,458
Financial assets at fair value through profit or loss Securities Forward currency contracts Stock index futures	US\$ 000's	US\$ 000's	US\$ 000's 1,278,267 10,458

Valuation techniques. Listed equities and derivatives whose fair value is based on quoted market prices are classified as Level 1 investments. Forward currency contracts are valued at their mid-market prices, determined using valuation techniques that incorporate market observable inputs including foreign exchange spot and forward rates, and are classified as Level 2 investments. The investment in USLP, whose fair value is based on its net asset value per unit, is classified as a Level 2 investment.

The Fund may occasionally invest in securities which are currently or temporarily unlisted. In determining their fair value, the Manager employs valuation techniques which make maximum use of market inputs and are consistent with accepted methodologies for pricing financial instruments. These securities may be classified as either Level 2 or Level 3 based on whether the lowest level input significant to the fair value measurement is observable or unobservable.

Transfers between levels of the fair value hierarchy are deemed to have occurred at the end of the reporting period. There were no transfers between levels during the year ended 30 June 2018 or 2017.

### Net gain (loss) on financial assets and liabilities at fair value through profit or loss

For the year ended 30 June	2018	2017
	US\$ 000's	US\$ 000's
Realised gains (losses)		
Securities	87,467	70,459
Derivatives	(156,165)	(209,967)
Change in unrealised gains		
Securities	45,754	253,517
Derivatives	14,881	9,890
Net gain (loss) on financial assets and liabilities at fair value		
through profit or loss	(8,063)	123,899

**Derivative financial instruments.** Subject to its investment restrictions, the Fund may utilise derivative financial instruments, primarily to manage its exposure to currency and stockmarket risk. The Fund only invests in such instruments if they are sufficiently marketable such that an objective market price may be obtained from a third party and they can be realised within a period considered acceptable. Thus, the instruments used are usually exchange traded stock index futures and options and forward currency contracts.

The Fund has entered into agreements whereby all its currency transactions with the counterparty to that agreement can be netted and, following various events of default, future counterparties and or the Fund may set-off amounts due to be paid to or by it. On the Statement of Financial Position, unrealised gains and losses on forward currency contracts are offset only when they share the same maturity date, settle in the same currency and are held with the same counterparty. At 30 June 2018, the gross unrealised gains and (losses) on the forward currency contracts held by the Fund were, in thousands, US\$10,507 and US\$(7,639), respectively (2017 - US\$16,071 and US\$(9,154)).

#### Financial risk management

The Fund's investment activities expose it to a variety of financial risks: market risk (which includes currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The investments of the Fund are managed by the Manager in accordance with the investment policy and investment restrictions of the Fund described in the Fund's prospectus.

#### Market risk.

Currency risk. Currency risk is the risk that the fair value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Fund holds securities directly and indirectly through its investment in USLP, denominated in foreign currencies whose value will fluctuate due to changes in exchange rates. Its currency exposures are therefore managed, principally by using forward currency contracts to sell unwanted currency exposure arising from its investments. For the US\$ and Euro classes of the Fund, such currency sales are normally in favour of the US dollar and euro, respectively. The Fund may include exposure to other currencies if the prospective returns from doing so are expected to justify the associated risk.

The table below summarises the main foreign currencies to which the Fund had exposure at the year-end:

	% of net assets		
	2018	2017	
Euro	30	37	

The impact on the Fund's net assets of a 5% movement in all foreign currencies to which the Fund was exposed as at 30 June 2018 would have been 2.1% (2017 - 2.3%).

**Interest rate risk.** Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates.

The majority of the Fund's financial assets and liabilities are non-interest bearing. Accordingly, the Fund is not subject to significant levels of risk due to fluctuations in the prevailing levels of market interest rates. Cash, cash equivalents and margin balances earn interest at market rates.

**Price risk.** Price risk is the risk that the fair value of a financial instrument will fluctuate as a result of changes in market prices, other than those arising from currency or interest rate risk.

The Fund is exposed to price risk arising from its direct and indirect investments in equity securities and its direct investments in stock index futures and options. To protect investors from the risk of monetary loss arising from unexpected stockmarket declines, it augments its equity exposure obtained by investing directly and indirectly in equity securities with a substantial core level of hedging, principally by holding a basket of stockmarket-based derivatives. The result is that the Fund's returns are driven mainly by the Manager's ability to select equities that outperform their respective stockmarket indices and not by the overall direction of equity markets. The Fund never seeks to profit from an overall decline in world stockmarkets by establishing a net negative exposure to overall world stockmarkets.

The following table details the Fund's stockmarket exposure by geographic region at the year end:

74	% of net assets						
12	2018			2017			
	Equity Exposure	Portfolio Hedging	Accounting Exposure	Equity Exposure	Portfolio Hedging	Accounting Exposure	
North America	33	(38)	(5)	34	(40)	(6)	
Japan	22	(21)	1	21	(18)	3	
Europe	14	(13)	2	12	(11)	1	
Asia ex-Japan	13	(9)	4	17	(10)	7	
Other	8	(5)	3	4	(2)	2	
-	91	(86)	5	88	(82)	6	

Considering the historical correlation between the returns of the equities held directly and indirectly by the Fund at year-end and the returns of their respective stockmarket indices, the estimated impact on the Fund's net assets of a 5% change in those markets as at 30 June 2018 would have been 0.4% (2017 - 0.4%). Historical correlation may not be representative of future correlation. Actual results may differ and those differences could be material.

**Credit risk.** Credit or counterparty risk arises from the potential inability of a counterparty to a financial instrument to perform its contractual obligations, resulting in a financial loss to the Fund.

Credit risk arises primarily from the Fund's forward currency and futures contracts, cash and cash equivalents, margin balances paid and amounts due from brokers. The maximum exposure to credit risk at the year-end is the carrying value of these financial assets net of any variation margins received.

The Manager seeks to reduce the Fund's credit risk to the extent practicable by dealing only with counterparties that meet our strict contractual terms and trading practices, designed to mitigate counterparty insolvency risk; arranging for equity transactions to be settled "delivery versus payment" whenever possible; and, to limit its risk to the amount of any net unrealised gain, by entering into agreements whereby all its currency transactions with the counterparty to that agreement can be netted.

**Liquidity risk.** Liquidity risk is the risk that the Fund will not be able to generate sufficient cash resources to meet its obligations as they fall due.

For the Fund, exposure to liquidity risk may arise from the requirement to meet cash redemption requests, normally payable within five business days of any weekly Dealing Day and daily margin calls on stock index futures and on forward contracts for specified currencies. The Fund, along with twelve other Orbis funds, has entered into an uncommitted multi-currency line of credit which may be drawn upon for the purpose of paying redemptions. The maximum that may be drawn across all funds is US\$500 million and for each fund cannot exceed 10% of its Net Asset Value. Drawdowns bear interest at market rates and cannot be outstanding for more than seven business days. The facility expires on 21 November 2018. During the years ended 30 June 2018 and 2017, no amounts were drawn upon by the Fund.

The majority of the Fund's investments are actively traded on a stock exchange and can be readily disposed of. The Fund's investment in USLP is redeemable daily. The Fund also invests in derivative contracts traded over-the-counter. These may not be able to be liquidated quickly at an amount close to their fair value to meet liquidity requirements or to respond to specific events such as deterioration in the creditworthiness of any particular issuer.

Fund shares are redeemable weekly on demand at the holder's option. Financial liabilities at fair value through profit or loss include forward currency and futures contracts which mature within six and three months, respectively, of the year-end. All other payables are due within one month.

### Cash and cash equivalents

At the year-end, cash and cash equivalents are comprised of:

	2018	2017
	US\$ 000's	US\$ 000's
Cash	60,648	28,893
US Treasury bills	60,302	82,834
Total cash and cash equivalents	120,950	111,727

### Margin balances paid and received

At the year-end, margin balances paid (received), in thousands, in respect of futures positions were US\$44,230 (2017 - US\$56,153) and in respect of forward currency contracts were US\$(5,031) (2017 - US\$(483)).

#### Net assets attributable to holders of redeemable shares

The Fund issues two classes of redeemable shares, Fund and Founders' shares, both of which are classified as financial liabilities. Notwithstanding that the net assets attributable to holders of redeemable Fund shares are classified as a liability in these financial statements, the Manager considers those net assets to represent the Fund's capital. The amount of such net assets can change significantly due to changes in the value of the Fund's investments and from weekly subscriptions or redemptions placed at the discretion of the holders of the redeemable Fund shares. The Fund is not subject to any externally imposed capital requirements.

At 30 June 2018 and 2017, the Fund's authorised share capital comprises 300 million redeemable Fund shares with a par value of US\$0.0001 per share and 12,000 redeemable Founders' shares with a par value of US\$1 per share.

Fund shares may be issued in one or more classes or series of shares. At 30 June 2018, the Fund offers Standard class and Fixed Fee class shares, each in US dollar and euro and each of which may have different management fees or eligibility requirements. The Fixed Fee classes are available only to collective investment schemes portfolio-managed by Allan Gray Proprietary Limited or one of its affiliates or to eligible investors who invest via Allan Gray Proprietary Limited or one of its affiliates.

Fund shares participate pro rata in the Fund's net assets and dividends, are redeemable at the holders' option at their net asset value per share on any weekly Dealing Day and are non-voting. At the year-end they are carried at their redemption value which is equivalent to their net asset value. Founders' shares do not participate in the Fund's net assets, are redeemable at the holder's option at par value only after all Fund shares have been redeemed and carry the right to vote. All authorised Founders' shares are issued, fully paid, carried at their par value of, in thousands, US\$12 (2017 - US\$12) and are included in Other payables and accrued liabilities on the Statement of Financial Position. There were no transactions in Founders' shares in 2018 or 2017.

Fund share transactions for the year, in thousands of shares, were as follows:

	Standard Class			Fixed Fee Class				
	US\$		Euro		US\$		Eu	ro
	2018	2017	2018	2017	2018	2017	2018	2017
Balance at beginning of year	55,448	63,567	32,995	31,393	73	43	50	29
Subscriptions								
Shareholders	17,856	3,694	4,822	1,695	114	38	43	26
Switches between funds	20,541	1,071	2,471	1,237	20	-	2	-
Transfers	1,903	203	131	2,170	3	-	-	-
Redemptions								
Shareholders	(7,125)	(1,707)	(560)	(637)	(1)	(7)	-	(5)
Switches between funds	(14,280)	(9,129)	(3,355)	(2,676)	(32)	(1)	(9)	-
Transfers	(143)	(2,251)	(1,698)	(187)	-	-	(3)	
Balance at end of year	74,200	55,448	34,806	32,995	177	73	83	50

The Net Asset Value per Fund share at 30 June 2018 was:

	US\$	Euro
Standard Class	15.93	14.99
Fixed Fee Class	16.04	15.15

#### Investment in USLP

The Fund meets the definition of an investment entity within *IFRS 10 Consolidated Financial Statements* and measures its investment in USLP, a Delaware Limited Partnership with its principal place of business in the United States, at fair value through profit or loss. At 30 June 2018, the Fund owns 100% (2017 – 100%) of the outstanding Limited Partnership units of USLP and those units do not carry voting rights.

### Related party transactions

Each Standard class pays the Manager of the Fund, Orbis Investment Management Limited, a base fee of 1% of its net assets and a performance-based fee of 20% of each class' appreciation relative to its Performance Fee Hurdle, being US\$ Bank Deposits for the US\$ Standard class and Euro Bank Deposits for the Euro Standard class. The performance fee is subject to a high water mark, is calculated each Dealing Day and is paid monthly. Each Fixed Fee class pays the Manager a fee of 1.7% per annum of its net assets.

All management fees associated with the Fund's investment in USLP are rebated by its manager to the Fund. Any performance fee rebated is reinvested in USLP by its manager and will be paid in cash to the Fund when withdrawn, in accordance with the limits specified in USLP's Limited Partnership Agreement. At the year-end, the value of the performance fee reinvested and included in the fair value of the investment in USLP was, in thousands, US\$1,968 (2017 - US\$4,834). For the year the gain on the investment in USLP was, in thousands, US\$17,834 (2017 - US\$40,218).

The shareholders have approved Director's fees for the year ended 30 June 2018 to each of John C. R. Collis, E. Barclay Simmons and David T. Smith of US\$10,000 (2017 - US\$10,000). No other directors have received any remuneration or other direct benefit material to them.

The Manager has agreed that the annual operating expenses, excluding the Manager's fees, brokerage and transaction costs and interest, will be capped at 0.15% per annum for each of the share classes.

At the year-end, other related parties, which include institutional and other clients managed on a discretionary basis and the directors and officers of the Fund and of its Investment Manager and Investment Advisors, held, in thousands of shares, 65,655 (2017 - 47,625) in the US\$ Standard class, 32,789 (2017 - 31,151) in the Euro Standard class, and all (2017 - all) the US\$ and Euro Fixed Fee class shares.

### Comparative figures

Certain of the comparative figures have been reclassified in order to conform with current year presentation.

### **NOTICES**

Annual General Meeting. Notice is hereby given that the Annual General Meeting of Orbis Optimal SA Fund Limited (the "Company") will be held at the offices of Orbis Investment Management Limited, Orbis House, 25 Front Street, Hamilton HM 11, Bermuda on 28 September 2018 at 10:00 am. Members are invited to attend and address the meeting. The Agenda will comprise the following:

- Review of Minutes of the Annual General Meeting of Members of the Company held on 29 September 2017
- Review of the 2018 audited financial statements
- Appointment of the Directors of the Company
- Approval of Directors' fees for the year to 30 June 2019
- Proposed re-appointment of Ernst & Young as Auditors for the year to 30 June 2019

By Order of the Board, James Dorr, Secretary

**Notice to Persons in the European Economic Area (EEA).** The Fund is an alternative investment fund that is neither admitted for public marketing anywhere in the EEA nor marketed in the EEA for purposes of the Alternative Investment Fund Managers Directive. As a result, persons located in any EEA member state will only be permitted to subscribe for shares in the Fund under certain circumstances as determined by, and in compliance with, applicable law.

Supplemental Disclosure under the Distance Marketing of Financial Services Directive. Disclosure requirements arising from the European Council Distance Marketing Directive (No. 2002/65/EC) apply to financial services supplied at a distance to consumers in the European Union. The Fund has determined that for the purposes only of meeting the Directive requirements, the Luxembourg Distance Marketing of Consumer Financial Services Law of 2006 shall apply to the establishment of relations with prospective and current Members entitled to the benefit of the Directive. The Fund is required to provide specified information to prospective and current Members. This specified information, which is provided in English, is contained in the Fund's Prospectus, account opening form, application form and (for Members who elect to view their account online at www.orbis.com) the Orbis Funds Portfolio Service Agreement. These services are not a type of financial service to which cancellation rights apply.

**Other.** This Report does not constitute a financial promotion, a recommendation, an offer to sell or a solicitation to buy shares of the Fund. Subscriptions are only valid if made on the basis of the current Prospectus of the Fund. Certain capitalised terms are defined in the Glossary section of the Fund's Prospectus, a copy of which is available upon request. Orbis Investment Management Limited is licensed to conduct investment business by the Bermuda Monetary Authority.

